

Report of the Directors and Audited Financial Statements

BOCI ASIA LIMITED  
中銀國際亞洲有限公司

31 December 2014



**EY** 安永

Building a better  
working world

BOCI ASIA LIMITED  
中銀國際亞洲有限公司

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BOCI ASIA LIMITED  
中銀國際亞洲有限公司

REPORT OF THE DIRECTORS

The directors of BOCI Asia Limited (the “Company”) and its subsidiaries (collectively, the “Group”) have pleasure in submitting their report together with the audited consolidated financial statements for the year ended 31 December 2014.

Principal activities

The Company is licensed for dealing in securities and advising on corporate finance under the Hong Kong Securities and Futures Ordinance. Its principal activities are the provision of corporate finance services, sales and trading of securities and other financial instruments.

The principal activities of the subsidiaries are set out in note 16 to the consolidated financial statements.

Results and appropriations

The results of the Group for the year are set out in consolidated income statement on page 6.

The directors do not recommend the payment of any dividend in respect of the year ended 31 December 2014 (2013: Nil).

Share capital

There were no movements in the Group’s and the Company’s share capital during the year.

Reserves

Movements in reserves of the Group and the Company during the year are set out in the consolidated statement of changes in equity on page 12 and note 30 to the consolidated financial statements respectively.

Plant and equipment

Details of the movements in plant and equipment of the Group and of the Company are set out in note 14 to the consolidated financial statements.

Directors

The directors of the Company during the year and up to the date of this report are:

Cao Yuanzheng	
Leung Yiu Kei	
Chen Xiaolu	
Wang Jun	
Lu Ying	
Bian Fang	(appointed on 5 March 2014)
Lee Kin Man	(appointed on 5 March 2014)
Du Jinsong	(resigned on 7 February 2015)
Yu Ka Fai	(appointed on 7 February 2015)
Mak Chi Kin	(appointed on 7 February 2015)

In accordance with the Company's articles of association, all directors retire by rotation and, being eligible, offer themselves for re-election.

BOCI ASIA LIMITED

中銀國際亞洲有限公司

## REPORT OF THE DIRECTORS

### Donations

Charitable donations made by the Group during the financial year amounted to HK\$20,000 (2013: HK\$60,000).

### Directors' interests

No contracts of significance in relation to the Group's business to which the Company, its subsidiaries, any of its fellow subsidiaries or its holding companies was a party and in which a director of the Company had a material interest, whether directly or indirectly, subsisted at the end of the year or at any time during the year.

At no time during the year was the Company, its subsidiaries, its fellow subsidiaries or its holding companies a party to any arrangement to enable the directors and chief executives of the Company (including their spouse and children under 18 years of age) to hold any interests or short positions in the shares or underlying shares in, or debentures of, the Company or its associated corporation.

### Management contracts

The Company has an agreement with its immediate holding company, BOC International Holdings Limited, under which the immediate holding company provides administration and support services to the Company in return for a fee which is agreed and reviewed on an annual basis. This agreement can be terminated by either party giving not less than one month's written notice. In addition, the Company entered into an agreement with its fellow subsidiary, BOCI Leveraged & Structured Finance Limited, under which the Company provides administration and support services to the fellow subsidiary in return for a fee which is agreed and reviewed on an annual basis.

The Company has an agreement with its subsidiaries, BOCI Research Limited and BOCI Securities Limited, under which the subsidiaries provide research and advisory services to the Company in return for a fee, which is agreed and reviewed on an annual basis. This agreement can be terminated by either party giving not less than one month's written notice.

The Company has an agreement with its subsidiary, BOCI Securities Limited, under which the subsidiary provides settlement services in return for a fixed fee on transaction basis. This agreement can be terminated by either party giving not less than one month's written notice.

The Company has an intra-group arrangement agreement with its immediate holding company, BOC International Holdings Limited, under which the Company transfers its payment obligations or indebtedness liabilities to the immediate holding company. The immediate holding company is entitled to set off payments, sums and/or liabilities owed by it to any subsidiaries against any payments, sums and/or liabilities owed to it by any subsidiaries.

BOCI ASIA LIMITED  
中銀國際亞洲有限公司

REPORT OF THE DIRECTORS (CONTINUED)

Auditors

The consolidated financial statements have been audited by Ernst & Young who retire and, being eligible, offer themselves for re-appointment.

ON BEHALF OF THE BOARD



Director  
Hong Kong  
28 April 2015





Ernst & Young  
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**INDEPENDENT AUDITORS' REPORT**  
**To the shareholders of BOCI Asia Limited**  
**中銀國際亞洲有限公司**  
(Incorporated in Hong Kong with limited liability)

We have audited the consolidated financial statements of BOCI Asia Limited (the "Company") and its subsidiaries (collectively the "Group") set out on pages 6 to 88, which comprise the consolidated and company statements of financial position as at 31 December 2014 and the consolidated income statement, the consolidated statement of comprehensive income, the consolidated statement of changes in equity and the consolidated statement of cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

**Directors' Responsibility for the Consolidated Financial Statements**

The directors of the Company are responsible for the preparation of consolidated financial statements that give a true and fair view in accordance with Hong Kong Financial Reporting Standards issued by the Hong Kong Institute of Certified Public Accountants and the Hong Kong Companies Ordinance, and for such internal control as the directors determine is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error. In addition, the directors also have a responsibility to ensure that the consolidated financial statements are in accordance with the records kept under the Hong Kong Securities and Futures (Keeping of Records) Rules and satisfy the requirements of the Hong Kong Securities and Futures (Accounts and Audit) Rules.

**Auditors' responsibility**

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. Our report is made solely to you, as a body, in accordance with section 80 of Schedule 11 to the Hong Kong Companies Ordinance (Cap. 622), and for no other purpose. We do not assume responsibility towards or accept liability to any other person for the contents of this report.

We conducted our audit in accordance with Hong Kong Standards on Auditing and with reference to Practice Note 820 "The Audit of Licensed Corporations and Associated Entities of Intermediaries" issued by the Hong Kong Institute of Certified Public Accountants. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement, and whether the consolidated financial statements are in accordance with the records kept under the Hong Kong Securities and Futures (Keeping of Records) Rules and satisfy the requirements of the Hong Kong Securities and Futures (Accounts and Audit) Rules.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditors' judgement, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditors consider internal control relevant to the entity's preparation of consolidated financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the directors, as well as evaluating the overall presentation of the consolidated financial statements.

**INDEPENDENT AUDITORS' REPORT (CONTINUED)**

**To the shareholders of BOCI Asia Limited**

中銀國際亞洲有限公司

(Incorporated in Hong Kong with limited liability)


We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

**Opinion**

In our opinion, the consolidated financial statements give a true and fair view of the state of affairs of the Company and of the Group as at 31 December 2014, and of the Group's profit and cash flows for the year then ended in accordance with Hong Kong Financial Reporting Standards and have been properly prepared in accordance with the Hong Kong Companies Ordinance.

**Report on matters under the Hong Kong Securities and Futures (Keeping of Records) Rules and Hong Kong Securities and Futures (Accounts and Audit) Rules of the Hong Kong Securities and Futures Ordinance**

In our opinion, the consolidated financial statements are in accordance with the records kept under the Hong Kong Securities and Futures (Keeping of Records) Rules and satisfy the requirements of the Hong Kong Securities and Futures (Accounts and Audit) Rules.



Certified Public Accountants  
Hong Kong  
28 April 2015

BOCI ASIA LIMITED  
 中銀國際亞洲有限公司

CONSOLIDATED INCOME STATEMENT

For the year ended 31 December 2014

	Notes	2014 HK\$	2013 HK\$
Revenue	5a	3,109,058,778	2,510,099,203
Trading gain, net	5b	583,114,876	396,420,597
Other income	6	303,148,726	220,001,809
Total income		<u>3,995,322,380</u>	<u>3,126,521,609</u>
Commission and clearing expenses		(804,682,222)	(592,991,372)
Staff costs	7	(896,348,069)	(722,053,158)
Other operating expenses		(910,489,809)	(768,900,527)
		<u>(2,611,520,100)</u>	<u>(2,083,945,057)</u>
Finance costs	10	(221,628,242)	(167,641,090)
Profit before taxation	9	1,162,174,038	874,935,462
Income tax expense	11	(135,393,722)	(127,023,960)
Profit for the year		<u>1,026,780,316</u>	<u>747,911,502</u>
Attributable to: Equity holders of the Company		<u>1,026,780,316</u>	<u>747,911,502</u>

The accompanying notes form an integral part of these consolidated financial statements.



BOCI ASIA LIMITED  
中銀國際亞洲有限公司

CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

For the year ended 31 December 2014

	2014 HK\$	2013 HK\$
Profit for the year	1,026,780,316	747,911,502
Other comprehensive income	-	-
Total comprehensive income for the year	<u>1,026,780,316</u>	<u>747,911,502</u>
Attributable to:		
Equity holders of the Company	<u>1,026,780,316</u>	<u>747,911,502</u>

The accompanying notes form an integral part of these consolidated financial statements.

BOCI ASIA LIMITED  
 中銀國際亞洲有限公司

CONSOLIDATED STATEMENT OF FINANCIAL POSITION

As at 31 December 2014

	Notes	2014 HK\$	2013 HK\$
<b>NON-CURRENT ASSETS</b>			
Plant and equipment	14	1,997,102	4,302,820
Intangible assets	15	49,715,218	49,715,218
Available-for-sale financial assets	18	355,000	355,000
Statutory deposits and other assets		104,885,045	14,449,575
Deferred income tax assets	17	1,138,599	970,510
Total non-current assets		<u>158,090,964</u>	<u>69,793,123</u>
<b>CURRENT ASSETS</b>			
Financial assets at fair value through profit or loss	19	2,968,101,223	995,992,670
Held-to-maturity financial assets	20	2,421,505,849	240,039,978
Derivative financial instruments	21	405,059,919	104,115,581
Loans and receivables	22	35,169,047,436	27,330,683,952
Amounts due from the immediate holding company	25	948,066,301	1,904,146,027
Cash and balances with banks	23	7,943,271,762	8,460,290,387
Taxation recoverable		-	33,203,843
Total current assets		<u>49,855,052,490</u>	<u>39,068,472,438</u>
<b>CURRENT LIABILITIES</b>			
Bank loans and other borrowings – unsecured	33	-	1,500,095,570
Subordinated loans from the immediate holding company	25	2,285,000,000	2,285,000,000
Amounts due to the immediate holding company	25	12,120,117,050	9,075,128,782
Amounts due to fellow subsidiaries	24	1,271,921,878	260,902,371
Amounts due to a related company	25	17,901,639	16,214,648
Accounts and other payables	26	14,469,244,626	9,694,939,410
Deposits from customers	27	11,991,338,698	10,276,833,647
Derivative financial instruments	21	868,239,851	174,990,983
Financial liabilities at fair value through profit or loss	28	840,102,884	791,540,114
Taxation payable		75,908,609	55,842,114
Total current liabilities		<u>43,939,775,235</u>	<u>34,131,487,639</u>
<b>NET CURRENT ASSETS</b>		<u>5,915,277,255</u>	<u>4,936,984,799</u>
<b>TOTAL ASSETS LESS CURRENT LIABILITIES</b>		<u>6,073,368,219</u>	<u>5,006,777,922</u>

BOCI ASIA LIMITED  
 中銀國際亞洲有限公司

CONSOLIDATED STATEMENT OF FINANCIAL POSITION (continued)

As at 31 December 2014

	Notes	2014 HK\$	2013 HK\$
<b>TOTAL ASSETS LESS CURRENT LIABILITIES</b>		6,073,368,219	5,006,777,922
<b>NON-CURRENT LIABILITIES</b>			
Deferred income tax liabilities	17	-	764,184
Accounts and other payables	26	102,791,128	62,216,963
Total non-current liabilities		102,791,128	62,981,147
Net assets		5,970,577,091	4,943,796,775
<b>EQUITY</b>			
Capital and reserves attributable to the Company's equity holders			
Share capital: nominal value	29	-	2,000,000,000
Share capital and other statutory capital reserves	29	2,000,000,000	-
Reserve for fair value changes of available-for-sale financial assets		15,000	15,000
Retained earnings		3,970,562,091	2,943,781,775
Total equity		5,970,577,091	4,943,796,775

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 Director

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 Director

The accompanying notes form an integral part of these consolidated financial statements.

BOCI ASIA LIMITED  
中銀國際亞洲有限公司

STATEMENT OF FINANCIAL POSITION

As at 31 December 2014

	Notes	2014 HK\$	2013 HK\$
<b>NON-CURRENT ASSETS</b>			
Investment in subsidiaries	16	1,722,792,046	1,722,792,046
Plant and equipment	14	79,626	256,789
Total non-current assets		<u>1,722,871,672</u>	<u>1,723,048,835</u>
<b>CURRENT ASSETS</b>			
Financial assets at fair value through profit or loss	19	2,967,366,986	995,157,455
Derivative financial instruments	21	69,819,298	45,174,263
Loans and receivables	22	805,477,856	873,252,617
Amounts due from the immediate holding company	25	334,975,218	683,146,027
Cash and balances with banks	23	1,223,070,282	811,019,933
Taxation recoverable		-	32,869,880
Total current assets		<u>5,400,709,640</u>	<u>3,440,620,175</u>
<b>CURRENT LIABILITIES</b>			
Subordinated loans from the immediate holding company	25	385,000,000	385,000,000
Amounts due to the immediate holding company	25	489,233,857	487,600,696
Amounts due to fellow subsidiaries	24	1,268,564,381	251,686,997
Amounts due to a related company	25	11,666,174	16,214,648
Accounts and other payables	26	264,825,649	138,546,091
Derivative financial instruments	21	518,129,449	116,774,733
Financial liabilities at fair value through profit or loss	28	840,213,785	791,540,114
Taxation payable		35,425,228	-
Total current liabilities		<u>3,813,058,523</u>	<u>2,187,363,279</u>
<b>NET CURRENT ASSETS</b>		<u>1,587,651,117</u>	<u>1,253,256,896</u>
<b>TOTAL ASSETS LESS CURRENT LIABILITIES</b>		<u>3,310,522,789</u>	<u>2,976,305,731</u>

BOCI ASIA LIMITED  
 中銀國際亞洲有限公司

STATEMENT OF FINANCIAL POSITION (continued)

As at 31 December 2014

	Notes	2014 HK\$	2013 HK\$
<b>TOTAL ASSETS LESS CURRENT LIABILITIES</b>		3,310,522,789	2,976,305,731
<b>NON-CURRENT LIABILITIES</b>			
Deferred income tax liabilities	17	-	746,061
Accounts and other payables	26	41,044,667	21,236,000
Total non-current liabilities		41,044,667	21,982,061
Net assets		3,269,478,122	2,954,323,670
<b>EQUITY</b>			
Capital and reserves attributable to the Company's equity holders			
Share capital: nominal value	29	-	2,000,000,000
Share capital and other statutory capital reserves	29	2,000,000,000	-
Retained earnings	30	1,269,478,122	954,323,670
Total equity		3,269,478,122	2,954,323,670

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 Director

.....  
 Director

The accompanying notes form an integral part of these consolidated financial statements.

BOCI ASIA LIMITED  
 中銀國際亞洲有限公司

CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

For the year ended 31 December 2014

	Attributable to equity holders of the Company			Total HK\$
	Share capital HK\$	Reserve for fair value changes of available-for-sale financial assets HK\$	Retained earnings HK\$	
Balance at 1 January 2013	2,000,000,000	15,000	2,195,870,273	4,195,885,273
Total comprehensive income for the year	-	-	747,911,502	747,911,502
Balance at 31 December 2013	2,000,000,000	15,000	2,943,781,775	4,943,796,775
Balance at 1 January 2014	2,000,000,000	15,000	2,943,781,775	4,943,796,775
Total comprehensive income for the year	-	-	1,026,780,316	1,026,780,316
Balance at 31 December 2014	2,000,000,000	15,000	3,970,562,091	5,970,577,091

The accompanying notes form an integral part of these consolidated financial statements.

BOCI ASIA LIMITED  
 中銀國際亞洲有限公司

CONSOLIDATED STATEMENT OF CASH FLOWS

For the year ended 31 December 2014

	Note	2014 HK\$	2013 HK\$
Cash flow from operating activities			
Net cash generated from operating activities	31	1,668,516,953	2,784,889,337
		-----	-----
Cash flows from investing activities			
Purchase of plant and equipment	14	-	(71,300)
Purchase of held-to maturity financial assets	20	(30,232,454,716)	(240,039,978)
Proceeds from redemption of held-to-maturity financial assets	20	28,051,478,825	-
Interest received from held-to-maturity financial assets		7,002,472	-
Exchange effect	20	(396,796)	-
		-----	-----
Net cash used in investing activities		(2,174,370,215)	(240,111,278)
		-----	-----
Net (decrease) /increase in cash and cash equivalents		(505,853,262)	2,544,778,059
Cash and cash equivalents at beginning of year		8,446,346,953	5,901,568,894
		-----	-----
Cash and cash equivalents at end of year		7,940,493,691	8,446,346,953
		=====	=====
<b>Analysis of balances of cash and cash equivalents</b>			
Cash at banks and in hand with original maturity within three months	23	2,816,325,683	1,088,768,230
Short-term bank deposits with original maturity within three months	23	5,124,168,008	7,130,741,057
Placements with banks with original maturity within three months	23	-	226,837,666
		-----	-----
Cash and cash equivalents at end of year		7,940,493,691	8,446,346,953
		=====	=====

The accompanying notes form an integral part of these consolidated financial statements.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

31 December 2014

1. GENERAL INFORMATION

BOCI Asia Limited (the “Company”) is a limited liability company incorporated in Hong Kong. The address of its registered office is 26/F, Bank of China Tower, 1 Garden Road, Central, Hong Kong.

The Group provides a broad range of investment banking services for a diverse group of domestic and international companies, financial institutions, government agencies and individuals through its subsidiaries and affiliates in Hong Kong. The Group engages in the provision of banking services, underwriting and financial advisory, sales and trading of securities and other financial instruments.

The consolidated financial statements of the Group for the year ended 31 December 2014 comprise the Company and its subsidiaries (collectively, the “Group”).

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The principal accounting policies applied in the preparation of these consolidated financial statements are set out below. These policies have been consistently applied to all the years presented, unless otherwise stated.

2.1 Basis of preparation

The consolidated financial statements of BOCI Asia Limited have been prepared in accordance with Hong Kong Financial Reporting Standards (“HKFRSs”) (which include all Hong Kong Financial Reporting Standards, Hong Kong Accounting Standards (“HKASs”) and Interpretations) issued by the Hong Kong Institute of Certified Public Accountants (“HKICPA”) and accounting principles generally accepted in Hong Kong. These financial statements also comply with the applicable requirements of the Hong Kong Companies Ordinance relating to the preparation of financial statements, which for this financial year and the comparative period continue to be those of the predecessor Companies Ordinance (Cap. 32), in accordance with transitional and saving arrangements for Part 9 of the Hong Kong Companies Ordinance (Cap. 622), “Accounts and Audit”, which are set out in sections 76 to 87 of Schedule 11 to that Ordinance. The consolidated financial statements have been prepared under the historical cost convention, as modified by the revaluation of available-for-sale financial assets, financial assets and financial liabilities (including derivative instruments) at fair value through profit or loss, which are carried at fair value.

The preparation of financial statements in conformity with HKFRS requires the use of certain critical accounting estimates. It also requires management to exercise its judgement in the process of applying the Group’s accounting policies. The areas involving a higher degree of judgement or complexity, or areas where assumptions and estimates are significant to the consolidated financial statements are disclosed in note 34.



NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

31 December 2014

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

2.1 Basis of preparation (continued)

**(a) Standards, amendments and interpretations effective for the year and relevant to the Group's operations**

- Amendments to HKFRS 10, HKFRS 12 and HKAS 27 (2011), 'Investment Entities', effective from 1 January 2014: The amendments to HKFRS 10 include a definition of an investment entity and provide an exception to the consolidation requirement for entities that meet the definition of an investment entity. Investment entities are required to account for subsidiaries at fair value through profit or loss rather than consolidate them. Consequential amendments were made to HKFRS 12 and HKAS 27 (2011). The amendments to HKFRS 12 also set out the disclosure requirements for investment entities. The amendments have had no impact on the Group as the Company does not qualify as an investment entity as defined in HKFRS 10.
- Amendment to HKAS 32, 'Offsetting financial assets and financial liabilities', effective from 1 January 2014: The amendments clarify the meaning of "currently has a legally enforceable right to set off" for offsetting financial assets and financial liabilities. The amendments also clarify the application of the offsetting criteria in HKAS 32 to settlement systems (such as central clearing house systems) which apply gross settlement mechanisms that are not simultaneous. The Group has adopted the accounting standard and there is no significant impact on the Group's consolidated financial statements.
- Amendments to HKAS 36, 'Recoverable Amount Disclosures for Non-Financial Assets', effective from 1 January 2014: The HKAS 36 Amendments remove the unintended disclosure requirement made by HKFRS 13 on the recoverable amount of a cash-generating unit which is not impaired. In addition, the amendments require the disclosure of the recoverable amounts for the assets or cash-generating units for which an impairment loss has been recognised or reversed during the reporting period, and expand the disclosure requirements regarding the fair value measurement for these assets or units if their recoverable amounts are based on fair value less costs of disposal. The amendments have had no impact on the financial position or performance of the Group.
- Amendment to HKFRS 13 included in Annual Improvements 2010-2012 Cycle, 'Short-term Receivables and Payables', effective from 1 January 2014: The amendment clarifies that short-term receivables and payables with no stated interest rates can be measured at invoice amounts when the effect of discounting is immaterial. The amendment has had no impact on the Group.

There are some other new standards and amendments to standards that are mandatory for the first time for the financial year beginning 1 January 2014. However, they do not have significant impact on the Group's consolidated financial statements and have therefore not been analysed in detail.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

31 December 2014

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

2.1 Basis of preparation (continued)

**(b) New and revised HKFRSs and new disclosure requirements under the Hong Kong Companies Ordinance not yet adopted by the Group**

The following standards and amendments to existing standards have been published but are not effective for the financial year beginning 1 January 2014, and the Group has not early adopted them. Amongst the new and revised HKFRSs, the following are expected to be relevant to the Group's consolidated financial statements upon become effective:

- HKFRS 9, 'Financial instruments', effective for annual periods beginning on or after 1 January 2018: In September 2014, the HKICPA issued the final version of HKFRS 9, bringing together all phases of the financial instruments project to replace HKAS 39 and all previous versions of HKFRS 9. The standard introduces new requirements for classification and measurement, impairment and hedge accounting. The Group expects to adopt HKFRS 9 from 1 January 2018. The Group expects that the adoption of HKFRS 9 will have an impact on the classification and measurement of the Group's financial assets. Further information about the impact will be available nearer the implementation date of the standard.
- HKFRS 15, 'Revenue from Contracts with Customers', effective for annual periods beginning on or after 1 January 2017: HKFRS 15 establishes a new five-step model that will apply to revenue arising from contracts with customers. Under HKFRS 15, revenue is recognised at an amount that reflects the consideration to which an entity expects to be entitled in exchange for transferring goods or services to a customer. The principles in HKFRS 15 provide a more structured approach for measuring and recognising revenue. The standard also introduces extensive qualitative and quantitative disclosure requirements, including disaggregation of total revenue, information about performance obligations, changes in contract asset and liability account balances between periods and key judgements and estimates. The standard will supersede all current revenue recognition requirements under HKFRSs. The Group expects to adopt HKFRS 15 on 1 January 2017 and is currently assessing the impact of HKFRS 15 upon adoption.
- Amendments to HKAS 16 and HKAS 38, 'Clarification of Acceptable Methods of Depreciation and Amortisation', effective for annual periods beginning on or after 1 January 2016: Amendments to HKAS 16 and HKAS 38 clarify the principle in HKAS 16 and HKAS 38 that revenue reflects a pattern of economic benefits that are generated from operating business (of which the asset is part) rather than the economic benefits that are consumed through the use of the asset. As a result, a revenue-based method cannot be used to depreciate property, plant and equipment and may only be used in very limited circumstances to amortise intangible assets. The amendments are to be applied prospectively. The amendments are not expected to have any impact on the financial position or performance of the Group upon adoption on 1 January 2016 as the Group has not used a revenue-based method for the calculation of depreciation of its non-current assets.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

31 December 2014

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

2.1 Basis of preparation (continued)

**(b) New and revised HKFRSs and new disclosure requirements under the Hong Kong Companies Ordinance not yet adopted by the Group (continued)**

- Annual Improvements 2010-2012 Cycle, ‘Amendments to a number of HKFRSs’, effective for annual periods beginning on or after 1 July 2014: The Annual Improvements to HKFRSs 2010-2012 Cycle issued in January 2014 sets out amendments to a number of HKFRSs. Except for those described in note 2.2, the Group expects to adopt the amendments from 1 January 2015. None of the amendments are expected to have a significant financial impact on the Group. Details of the amendment most applicable to the Group are as follows:

HKFRS 8 Operating Segments: Clarifies that an entity must disclose the judgements made by management in applying the aggregation criteria in HKFRS 8, including a brief description of operating segments that have been aggregated and the economic characteristics used to assess whether the segments are similar. The amendments also clarify that a reconciliation of segment assets to total assets is only required to be disclosed if the reconciliation is reported to the chief operating decision maker.

There are no other HKFRSs or HKFRIC interpretations that are not yet effective that would be expected to have a material impact on the Group.

In addition, the requirements of Part 9 “Accounts and Audit” of the Hong Kong Companies Ordinance (Cap. 622) will come into operation as from the Company’s first financial year commencing after 3 March 2014 in accordance with section 358 of that Ordinance, which will be the year ending 31 December 2015. The Group is in the process of making an assessment of the expected impact of the changes in the period of initial application of Part 9 of the Ordinance. So far it has concluded that the impact is unlikely to be significant and will primarily affect the presentation and disclosure of information in the consolidated financial statements.

2.2 Basis of consolidation

The consolidated financial statements include the financial statements of the Company and its subsidiary (collectively referred to as the “Group”) for the year ended 31 December 2014. The financial statements of the subsidiary are prepared for the same reporting period as the Company, using consistent accounting policies. The results of subsidiary are consolidated from the date on which the Group obtains control, and continue to be consolidated until the date that such control ceases.

Profit or loss are attributed to the owners of the parent of the Group. All intra-group assets and liabilities, equity, income, expenses and cash flows relating to transactions between members of the Group are eliminated in full on consolidation.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

31 December 2014

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

2.2 Basis of consolidation (continued)

The Group reassesses whether or not it controls an investee if facts and circumstances indicate that there are changes to one or more of the three elements of control described in the accounting policy for subsidiary below. A change in the ownership interest of a subsidiary, without a loss of control, is accounted for as an equity transaction.

**(a) Subsidiaries**

A subsidiary is entity (including a structured entity), directly or indirectly, controlled by the Group. Control is achieved when the Group is exposed, or has rights, to variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee (i.e., existing rights that give the Group the current ability to direct the relevant activities of the investee).

When the Group has, directly or indirectly, less than a majority of the voting or similar rights of an investee, the Group considers all relevant facts and circumstances in assessing whether it has power over an investee, including:

- (a) the contractual arrangement with the other vote holders of the investee;
- (b) rights arising from other contractual arrangements; and
- (c) the Group's voting rights and potential voting rights.

Investments in subsidiaries are accounted for by the Group at cost less impairment. The results of subsidiaries are accounted for by the Group to the extent of dividend and receivable.

2.3 Foreign currency translation

**(a) Functional and presentation currency**

Items included in the financial statements of each of the Group's entities are measured using the currency of the primary economic environment in which the entity operates ("the functional currency"). The consolidated financial statements are presented in Hong Kong dollars, which is the Company's functional currency and the Company's and Group's presentation currency.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

31 December 2014

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

2.3 Foreign currency translation (continued)

**(b) Transactions and balances**

Foreign currency transactions are translated into the functional currency using the exchange rates prevailing at the dates of the transactions. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at year-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in the consolidated income statement.

Non-monetary items that are measured in terms of historical cost in a foreign currency are translated using the exchange rates at the dates of the initial transactions. Non-monetary items measured at fair value in a foreign currency are translated using the exchange rates at the date when the fair value was measured. The gain or loss arising on translation of a non-monetary item measured at fair value is treated in line with the recognition of the gain or loss on change in fair value of the item (i.e., translation difference on the item whose fair value gain or loss is recognised in other comprehensive income or profit or loss is also recognised in other comprehensive income or profit or loss, respectively).

Goodwill and fair value adjustments arising on the acquisition of a foreign entity are treated as assets and liabilities of the foreign entity and translated at the closing rate.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

31 December 2014

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

2.4 Plant and equipment

Plant and equipment are stated at historical cost less depreciation and impairment losses. Historical cost includes expenditure that is directly attributable to the acquisition of the items. Costs include transfers from equity of any gains/losses on qualifying cash flow hedges of foreign currency purchases of plant and equipment.

Subsequent costs are included in the asset's carrying amount or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Group and the cost of the item can be measured reliably. The carrying amount of the replaced part is derecognised. All other repairs and maintenance are expensed in the consolidated income statement during the financial period in which they are incurred.

Depreciation of plant and equipment is calculated using the straight-line method to allocate their cost to their residual values over their estimated useful lives, as follows:

Leasehold improvements	5 years
Furniture, fixtures and equipment	3 - 10 years
Electronic equipment	3 - 10 years

The assets' residual values and useful lives are reviewed, and adjusted if appropriate, at each reporting date.

An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount.

2.5 Intangible assets – goodwill

Goodwill represents the excess of the cost of an acquisition over the fair value of the Group's share of the net identifiable assets of the acquired subsidiary at the date of acquisition. Goodwill on acquisition of subsidiaries is included in intangible assets. Goodwill is carried at cost less accumulated impairment loss and is tested annually for impairment. Impairment losses on goodwill are not reversed. Gains or losses on the disposal of an entity include the carrying amount of goodwill relating to the entity sold.

Goodwill is allocated to cash-generating units for the purpose of impairment testing. The allocation is made to those cash-generating units or groups of cash-generating units that are expected to benefit from the business combination in which the goodwill arose. The Group allocates goodwill to each business segment in each country in which it operates.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

31 December 2014

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

2.6 Impairment of investment in subsidiaries and other non-financial assets

Assets other than financial assets and non-current assets/a disposal group classified as held for sale are at least tested annually for impairment and are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs to sell and value in use. For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows (cash-generating units). Assets other than goodwill that suffered an impairment are reviewed for possible reversal of the impairment at each reporting date.

2.7 Financial assets

**2.7.1 Classification**

The Group classifies its financial assets in the following categories: financial assets at fair value through profit or loss, loans and receivables, held-to-maturity financial assets, and available-for-sale financial assets. The classification depends on the purpose for which the financial assets were acquired. Management determines the classification of its investments at initial recognition.

**(a) Financial assets at fair value through profit or loss**

This category has two sub-categories: financial assets held for trading, and those designated at fair value through profit or loss at inception. A financial asset is classified as held for trading if it is acquired principally for the purpose of selling in the short term or if it is part of a portfolio of identified financial instruments that are managed together and for which there is evidence of recent actual pattern of short-term profit-making. Derivatives, including separated embedded derivatives, are classified as held for trading.

A financial asset is typically classified as fair value through profit or loss at inception if it meets the following criteria:

- (i) The designation eliminates or significantly reduces a measurement or recognition inconsistency (sometimes referred to as "accounting mismatch") that would otherwise arise from measuring the financial assets or financial liabilities or recognising the gains and losses on them on different bases;

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

31 December 2014

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

2.7 Financial assets (continued)

**2.7.1 Classification (continued)**

**(a) Financial assets at fair value through profit or loss (continued)**

- (ii) A group of financial assets and/or financial liabilities is managed and its performance is evaluated on a fair value basis, in accordance with a documented risk management or investment strategy, and this is the basis on which information about the financial assets and/or financial liabilities is provided internally to the management; or
- (iii) The designation relates to financial instruments containing one or more embedded derivative that significantly modifies the cash flow resulting from those financial instruments.

**(b) Loans and receivables**

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. They arise when the Group provides money or services directly to a debtor with no intention of trading the receivable. They are included in the consolidated statement of financial positions as current assets as loans and receivables and amounts due from an intermediate holding company, except for maturities greater than 12 months after the end of reporting period which are classified as non-current assets as statutory deposits and other assets.

**(c) Held-to-maturity financial assets**

Held-to-maturity financial assets are non-derivative financial assets with fixed or determinable payments and fixed maturities that the Group's management has the positive intention and ability to hold to maturity.

**(d) Available-for-sale financial assets**

Available-for-sale financial assets are non-derivatives that are either designated in this category or not classified in any of the other categories. Available-for-sale financial assets are those intended to be held for an indefinite period of time, which may be sold in response to needs for liquidity or changes in market conditions.



NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

31 December 2014

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

2.7 Financial assets (continued)

**2.7.2 Recognition and measurement**

Regular purchases and sales of financial assets are recognised on trade-date – the date on which the Group commits to purchase or sell the asset. Investments are initially recognised at fair value plus transaction costs for all financial assets not carried at fair value through profit or loss. Financial assets carried at fair value through profit or loss are initially recognised at fair value, and transaction costs are expensed in the consolidated statement of financial position. Available-for-sale financial assets and financial assets at fair value through profit or loss are subsequently carried at fair value. Loans and receivables are carried at amortised cost using the effective interest method.

Gains and losses arising from changes in the fair value of the 'financial assets at fair value through profit or loss' category are included in the consolidated income statement in the period in which they arise. Dividend income from financial assets at fair value through profit or loss is recognised in the consolidated income statement when the Group's right to receive payments is established.

Unrealised gains and losses arising from changes in the fair value of available-for-sale financial assets are recognised in other comprehensive income and accumulated in equity, until the financial asset is derecognised or impaired at which time the gain or loss accumulated in equity is reclassified to the consolidated income statement. However, interest calculated using the effective interest method is recognised in the consolidated income statement.

Changes in the fair value of monetary securities denominated in a foreign currency and classified as available-for-sale are analysed between translation differences resulting from changes in amortised cost of the securities and other changes in the carrying amount of the securities. The translation differences on monetary securities are recognised in consolidated income statement; translation differences on non-monetary securities are recognised in equity. Changes in the fair value of monetary and non-monetary securities classified as available-for-sale are recognised in equity.

The fair values of quoted investments are based on current bid prices. If the market for a financial asset is not active or the security is unlisted, the Group establishes fair value by using valuation techniques. These include the use of recent arm's length transactions, reference to other instruments that are substantially the same, discounted cash flow analysis, and option pricing models, making maximum use of market inputs and relying as little as possible on entity-specific inputs.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

31 December 2014

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

2.7 Financial assets (continued)

**2.7.3 Derecognition of financial assets**

A financial asset (or, where applicable, a part of a financial asset or part of a group of similar financial assets) is primarily derecognised (i.e., removed from the Group's consolidated statement of financial position) when:

- the rights to receive cash flows from the asset have expired; or
- the Group has transferred its rights to receive cash flows from the asset or has assumed an obligation to pay the received cash flows in full without material delay to a third party under a "pass-through" arrangement; and either (a) the Group has transferred substantially all the risks and rewards of the asset, or (b) the Group has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset.

When the Group has transferred its rights to receive cash flows from an asset or has entered into a pass-through arrangement, it evaluates if and to what extent it has retained the risk and rewards of ownership of the asset. When it has neither transferred nor retained substantially all the risks and rewards of the asset nor transferred control of the asset, the Group continues to recognise the transferred asset to the extent of the Group's continuing involvement. In that case, the Group also recognises an associated liability. The transferred asset and the associated liability are measured on a basis that reflects the rights and obligations that the Group has retained.

Continuing involvement that takes the form of a guarantee over the transferred asset is measured at the lower of the original carrying amount of the asset and the maximum amount of consideration that the Group could be required to repay.

2.8 Impairment of financial assets

**(a) Assets carried at amortised cost**

A provision for impairment of loans and other receivables is established when there is objective evidence that the Group will not be able to collect all amounts due according to the original terms of the receivables. Significant financial difficulties of the debtor, probability that the debtor will enter bankruptcy or financial reorganisation, and default or delinquency in payments are considered indicators that the trade receivable is impaired.

The amount of the provision is the difference between the asset's carrying amount and the present value of estimated future cash flows, discounted at the original effective interest rate. The carrying amount of the assets is reduced through the use of an allowance account, and the amount of the loss is recognised in the consolidated income statement within other operating expenses. When a loan or receivable is uncollectible, it is written off against the allowance account for trade receivables. Subsequent recoveries of amounts previously written off are credited against other operating expenses in the consolidated income statement.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

31 December 2014

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

2.8 Impairment of financial assets

**(b) Assets classified as available-for-sale**

The Group assesses at the end of each reporting period whether there is objective evidence that a financial asset or a group of financial assets is impaired. In the case of equity investments classified as available-for-sale, a significant or prolonged decline in the fair value of the investment below its cost is considered in determining whether the investment are impaired.

If any such evidence exists for available-for-sale financial assets, the cumulative loss – measured as the difference between the acquisition cost and the current fair value, less any impairment loss on that financial asset previously recognised in the consolidated income statement – is removed from equity and recognised in the consolidated income statement.

Impairment losses recognised on equity instruments in the consolidated income statement are not reversed through the consolidated income statement. If, in a subsequent period, the fair value of a debt instrument classified as available-for-sale increases and the increase can be objectively related to an event occurring after the impairment loss was recognised in consolidated income statement, the impairment loss is reversed through the consolidated income statement.

2.9 Cash and cash equivalents

Cash and cash equivalents include cash in hand, deposits held at call with banks and other short-term highly liquid investments with original maturities of three months or less.

2.10 Provisions

Provisions are recognised when the Group has a present legal or constructive obligation as a result of past events; it is more likely than not that an outflow of resources will be required to settle the obligation; and the amount has been reliably estimated. Provisions are not recognised for future operating losses.

Where there are a number of similar obligations, the likelihood that an outflow will be required in settlement is determined by considering the class of obligations as a whole. A provision is recognised even if the likelihood of an outflow with respect to any one item included in the same class of obligations may be small.

Provisions are measured at the present value of the expenditure expected to be required to settle the obligation using a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the obligation. The increase in the provision due to the passage of time is recognised as finance costs.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

31 December 2014

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

2.11 Financial liabilities

**(a) Classification, recognition and measurement**

All financial liabilities are carried at amortised cost. Any differences between proceeds net of transaction costs and the redemption value are recognised in the consolidated income statement over the period of the financial liabilities using the effective interest method.

**(b) Derecognition of financial liabilities**

A financial liability is derecognised when the obligation under the liability is discharged or cancelled, or expires.

When an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and a recognition of a new liability, and the difference between the respective carrying amounts is recognised in the consolidated income statement.

2.12 Derivative financial instruments

Derivatives are initially recognised at fair value on the date on which a derivative contract is entered into and are subsequently re-measured at their fair value. Fair values are obtained from quoted market prices in active markets, including recent market transactions, and valuation techniques, including discounted cash flow models and options pricing models, as appropriate. All derivatives are carried as assets when fair value is positive and as liabilities when fair value is negative. Changes in the fair value of derivative instruments are recognised immediately in the consolidated income statement.

2.13 Offsetting financial instruments

Financial assets and liabilities are offset and the net amount reported in the consolidated statement of financial position when there is a legally enforceable right to offset the recognised amounts and there is an intention to settle on a net basis, or realise the asset and settle the liability simultaneously.

2.14 Employee benefits

**(a) Employee leave entitlements**

Employee entitlements to annual leave are recognised when they accrue to employees. A provision is made for the estimated liability for annual leave as a result of services rendered by employees up to the end of reporting period.

Employee entitlements to sick leave and maternity leave or paternity leave are not recognised until the time of leave.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

31 December 2014

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

2.14 Employee benefits (continued)

**(b) Bonus plans**

Provisions for bonus plans are recognised when the Group has a present legal or constructive obligation as a result of services rendered by employees and a reliable estimate of the obligation can be made.

The Group recognises a liability and an expense for bonuses, with reference to the performance of the Group. The Group recognises a provision where contractually obliged or where there is a past practice that has created a constructive obligation. Liabilities for bonus plans that are expected to be settled within 12 months are measured at the amounts expected to be paid when they are settled.

Bonus payments that are not due wholly within 12 months after the end of the year in which the employees render the related services are included as other long-term employee benefits.

The long-term employee benefits are measured at the present value of the expected payments which also reflects the possibility that some employees may leave without receiving the bonus.

**(c) Pension obligations**

The Group offers a mandatory provident fund scheme and a defined contribution plan, the assets of which are generally held in separate trustee-administered funds. These pension plans are generally funded by payments from employees and by the Group.

The Group's contributions to the mandatory provident fund scheme and the defined contribution retirement schemes are expensed as incurred and are reduced by contributions forfeited by those employees who leave the scheme prior to vesting fully in the contributions.

2.15 Income tax

Deferred income tax is provided in full, using the liability method, on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the consolidated financial statements. Deferred income tax is determined using tax rates that have been enacted or substantially enacted by the end of reporting period and are expected to apply when the related deferred income tax asset is realised or the deferred income tax liability is settled.

Deferred income tax assets are recognised to the extent that it is probable that future taxable profit will be available against which the temporary differences can be utilised.

Deferred income tax is provided on temporary differences arising on investments in subsidiaries, except where the timing of the reversal of the temporary difference is controlled by the Group and it is probable that the temporary difference will not be reversed in the foreseeable future.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

31 December 2014

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

2.15 Income tax (continued)

Income tax payable on profits, based on the applicable tax law in each jurisdiction, is recognised as an expense in the period in which profits arise. The tax effects of income tax losses available for carry forward are recognised as an asset when it is probable that future taxable profits will be available against which these losses can be utilised.

Deferred tax related to fair value re-measurement of available-for-sale financial assets and cash flow hedges, which are charged or credited directly to equity, is also credited or charged directly to equity and is subsequently recognised in the consolidated income statement together with the deferred gain or loss.

2.16 Operating leases

Leases in which a significant portion of the risks and rewards of ownership are retained by the lessor are classified as operating leases. Payments made under operating leases (net of any incentives received from the lessor) are expensed in the consolidated income statement on a straight-line basis over the period of the lease.

2.17 Dividend distribution

Dividends recognised in the consolidated financial statements represent interim dividend paid and final dividend for the year declared and approved by the shareholders.

2.18 Revenue

Revenue which also represents the turnover, comprises (i) brokerage commission, (ii) underwriting and placement commission, (iii) corporate finance and loan syndication fees, (iv) dividend income from financial assets held for trading, and (v) interest income from bank deposits and loans to customers.

Brokerage commission is recognised on a trade-date basis.

Underwriting and placement commission is recognised in accordance with the terms of the underlying agreements and mandates.

Corporate finance and loan syndication fees are recognised when services are rendered.

Dividend income is recognised when the right to receive payment is established.

Interest income is recognised on a time-proportion basis using the effective interest method. When a receivable is impaired, the Group reduces the carrying amount to its recoverable amount, being the estimated future cash flow discounted at original effective interest rate of the instrument, and continues unwinding the discount as interest income. Interest income on impaired loans is recognised using the original effective interest rate.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

31 December 2014

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

2.19 Contingent liabilities and contingent assets

A contingent liability is a possible obligation that arises from past events and whose existence will only be confirmed by the occurrence or non-occurrence of one or more uncertain future events not wholly within the control of the Group. It can also be a present obligation arising from past events that is not recognised because it is not probable that outflow of economic resources will be required or the amount of obligation cannot be measured reliably.

A contingent liability is not recognised but is disclosed in the notes to the consolidated financial statements. When a change in the probability of an outflow occurs so that outflow is probable, they will then be recognised as a provision.

A contingent asset is a possible asset that arises from past events and whose existence will be confirmed only by the occurrence or non-occurrence of one or more uncertain events not wholly within the control of the Group.

A contingent asset is not recognised but is disclosed in the notes to the consolidated financial statements when an inflow of economic benefits is probable. When inflow is virtually certain, an asset is recognised.

2.20 Fiduciary activities

Trust accounts maintained by the Group to hold clients' monies are treated as the off-balance sheet items and disclosed in notes to the consolidated financial statements.

2.21 Securities borrowing and lending

Securities may be lent under an agreement to return them by the borrower. Such securities are retained on the consolidated statement of financial position when substantially all the risks and rewards of ownership remain with the Group, and the counterparty liability is included separately on the consolidated statement of financial position when cash collateral is received.

Similarly, where the Group borrows securities under an agreement to return them to the lender but does not acquire the risks and rewards of ownership, the cash consideration paid is treated as a collateral placed to the lender, as an accounts receivable in the consolidated statement of financial position.

Securities borrowed are not recognised in the consolidated financial statements, unless these are sold to third parties, at which point the obligation to repurchase the securities is recorded as financial liabilities at fair value through profit or loss and any subsequent gain or loss included in trading gain/(loss), net.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

31 December 2014

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

2.22 Segment reporting

Operating segments are reported in a manner consistent with the internal reporting provided to the chief operating decision-maker. The chief operating decision maker, who is responsible for allocating resources and assessing performance of the operating segments, has been identified as the Executive Committee ("EC") of the Group that makes key and strategic decision.

2.23 Related parties

A party is considered to be related to the Group if:

- (a) the party is a person or a close member of that person's family and that person
  - (i) has control or joint control over the Group;
  - (ii) has significant influence over the Group; or
  - (iii) is a member of the key management personnel of the Group or of a parent of the Group;

or

- (b) the party is an entity where any of the following conditions applies:
  - (i) the entity and the Group are members of the same group;
  - (ii) one entity is an associate or joint venture of the other entity (or of a parent, subsidiary or fellow subsidiary of the other entity);
  - (iii) the entity and the Group are joint ventures of the same third party;
  - (iv) one entity is a joint venture of a third entity and the other entity is an associate of the third entity;
  - (v) the entity is a post-employment benefit plan for the benefit of employees of either the Group or an entity related to the Group;
  - (vi) the entity is controlled or jointly controlled by a person identified in (a); and
  - (vii) a person identified in (a)(i) has significant influence over the entity or is a member of the key management personnel of the entity (or of a parent of the entity).



NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

31 December 2014

3. FINANCIAL RISK MANAGEMENT

The Group's activities expose it to a variety of financial risks: market risk (e.g. currency risk, interest rate risk), credit risk and liquidity risk.

The Company is a wholly owned subsidiary of BOC International Holdings Limited (collectively refer to "BOCI Group" in this section). BOCI Group's risk management organization and policies extend to cover the Group as there is no separate risk management organization and policies for the Group. The risk management policy in BOCI Group applies to the Group as well.

The Group overall risk management programme focuses on the unpredictability of financial markets and seeks to recognise potential adverse effects on the financial performance of BOCI Group and the Group.

Risk management organisation

The Group's risk management organisation seeks to maximise returns while maintaining a strong and prudent risk management by promoting transparency and accuracy in its risk assessment and management processes. The Group leverages on the risk management organisation of its immediate holding company which consists of the following main components:

Board level

The Board of Directors ("Board") of the immediate holding company is responsible for setting the fundamental strategic goals and risk vision of the Group. The Board of Directors appoints the Risk Management Committee ("RMC") and the Audit Committee ("AC"), which assist the Board in overseeing the Group's risk management functions.

RMC is responsible for assisting the Board of Directors in fulfilling their oversight responsibilities by providing guidance regarding the risk governance and the development of acceptable risk profile. RMC approves new business proposal and conducts regular review of major risk exposures and the approval of risk limits to ensure that the Group's risk-taking activities are consistent with its business strategy, capital structure, and risk tolerance.

AC is responsible for assisting the Board of Directors in fulfilling their oversight responsibilities by monitoring the entire risk management process. Additionally, it is responsible for ensuring the independence of the internal and external auditors.

Management level

The EC is composed of the Chief Executive Officer, Deputy Chief Executive Officer, Chief Operating Officer, Chief Risk Officer and heads of major divisions. It operates on a partnership model to provide integrated executive leadership. Moreover, it is responsible for the appointment and operation of the Risk Control Committee ("RCC"), the Commitment Committee ("CC") and the Investment Committee ("IC").

RCC, CC and IC derive their decision-making authority from RMC and the Executive Committee ("EC"). They consist of the Group's senior management, business heads and heads of the control and support units.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

31 December 2014

3. FINANCIAL RISK MANAGEMENT (continued)

Management level (continued)

The RCC is responsible for overseeing the risk management process of the Group and is responsible for:

- Managing exposures to market risk, credit risk, operational risk, financial and liquidity risk, legal risk, reputation and compliance risks;
- Evaluating and approving all risk management policies, and monitoring their implementation in accordance to the principles and policies established by the Board and the RMC, and under the guidance of the EC;
- Evaluating and approving internal risk limits and delegations;
- Supervising and coordinating risk management activities, reviewing the completeness and effectiveness of risk management infrastructures, and facilitating the building of risk culture;
- Monitoring overall risk exposure and organising investigations to any risk event that considers material;
- Evaluating and approving new product and new business proposals in accordance to the policies and authorities delegated by the Board;
- Evaluating and approving significant transactions; and
- Undertaking any other duties assigned by the RMC of the Board or the EC.

The RCC is comprised of senior management of the major functional areas.

The CC is composed of senior management representing the business, compliance and support units. It is responsible for overseeing the Group's underwriting, distribution and financial advisory business activities.

The IC is composed of senior management, related business heads and head of risk management. It is responsible for overseeing the Group's principal investment business.

Risk control functions

The segregation of duties and the integrity of operating systems within the Group are two basic features of the Group's practice. Control and support units such as risk management, finance and treasury, legal and compliance, human resources, operations and information technology are independent of the business reporting lines. These units contribute to the Group's risk management system through their complementary reporting and control functions. The Risk Management Division ("RMD") evaluates and monitors the market and credit risk exposure on regular basis. The RMD reports any risk issues and risk analysis on business proposals to RCC, RMC and the Board. The Finance & Treasury Division ("FTD") evaluates and monitors the liquidity, interest rate and foreign exchange risk of non-trading book.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

31 December 2014

3. FINANCIAL RISK MANAGEMENT (continued)

3.1 Market risk

The Group takes on exposure to market risks, which is the risk that the market value or fair value of a financial instrument will fluctuate because of changes in market parameters. Market risks arise from open positions in interest rate, currency and equity products.

The Group's market risk mainly arises from its proprietary trading business, which comprises equity derivatives and fixed income trading units, and is regularly monitored by RMD (hereafter collectively refer to as "trading book" and refer to 3.1.1, 3.1.2, 3.1.3 and 3.1.4 for details on risk monitoring). The trading book in the Group mainly represents the financial positions classified as financial assets at fair value through profit or loss in the consolidated statement of financial position.

The remaining market risk of the Group arises from non-trading activities (hereafter collectively refer to as "non-trading book") and is managed by FTD. Non-trading book market risk generally arises from investment in available-for-sale debt securities held for liquidity purposes as well as investments in available-for-sale debt securities are restricted to high quality securities and subject to daily mark-to-market and monitoring. As of the end of the reporting periods, the Group's exposure to the non-trading book is insignificant to its operations.

3.1.1 Value at risk and stress test

BOCI Group adopts the Value at Risk ("VaR") approach to derive quantitative measures for trading book market risks under normal market conditions. The Board sets VaR limits on both equity derivatives and fixed income units that may be undertaken. BOCI Group monitors VaR separately for equity derivatives unit and fixed income unit and each on a group basis, therefore no separate VaR is prepared. BOCI Group's exposure to non-trading book is not considered to be significant and no VaR is prepared. Further, the VaR is prepared in BOCI Group as a whole and no separate VaR is prepared for the financial position in the Group.

VaR is an estimate of the maximum potential loss in a defined period under defined confidence level in normal market conditions. Diversification effects within and across portfolios are taken into account either explicitly through the use of analytical formulae with pre-determined correlations or implicitly through the use of historical simulations. BOCI Group calculates VaR using a 99% confidence level and a holding period of 1 day. However, the use of this approach does not prevent losses outside these limits in the event of more significant market movement.

BOCI Group performs back testing on a regular basis to assess the predictive power of the VaR calculations. Back testing involves comparing actual daily profit or loss with VaR estimates. BOCI Group will review the VaR model if the back testing does not show a satisfactory result.

Stress testing is used as a supplement to BOCI Group's VaR analysis. The Board sets stress limits on both equity derivatives and fixed income desks that may be undertaken. Potential future stress loss is assessed using a number of hypothetical extreme market scenarios include the stress scenarios of different risk parameters such as equity level, volatilities, interest rate and credit spread. Stress scenarios are regularly reviewed to reflect a more updated and relevant market conditions and company business operations.

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31 December 2014

3. FINANCIAL RISK MANAGEMENT (continued)

3.1 Market risk (continued)

3.1.2 Equity price risk

The value of the equity and derivative portfolio held by the Group is mainly subject to change in market volatility and share price of the underlying equity securities.

The table below shows the impact on the profit before taxation of the Group for hypothetical changes in underlying prices and volatilities. No correlation is taken into consideration in presenting the below analysis.

31 December 2014  
 HK\$'000

	Change in volatility		
Change in equity price	<b>10%</b>	<b>0%</b>	<b>-10%</b>
<b>10%</b>	(14,073)	75,609	165,290
<b>-10%</b>	(251,868)	(162,186)	(72,505)

31 December 2013  
 HK\$'000

	Change in volatility		
Change in equity price	<b>10%</b>	<b>0%</b>	<b>-10%</b>
<b>10%</b>	(25,876)	21,487	68,851
<b>-10%</b>	(155,665)	(108,301)	(60,937)

The Group does not have non-trading book exposure to equity price risk as at the end of the reporting periods.

3.1.3 Interest rate risk

Cash flow interest rate risk is the risk that the future cash flows of a financial instrument will fluctuate because of changes in interest rates. Fair value interest rate risk is the risk that the value of a financial instrument will fluctuate because of changes in interest rates. The Group takes on exposure on both fair value and cash flow interest rate risks.

Interest rate risk from trading book is monitored by RMD by using VaR tools on daily basis. For non-trading book interest rate risk, the Board sets limits on the level of mismatch of interest rate repricing, duration gap and stress test that may be undertaken, which is monitored on a regular basis by FTD.

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31 December 2014

3. FINANCIAL RISK MANAGEMENT (continued)

3.1 Market risk (continued)

3.1.3 Interest rate risk (continued)

The table below summarises the Group's exposure to interest rate risks. Included in the table are the Group's assets and liabilities at carrying amounts, categorised by the earlier of contractual repricing or maturity dates.

At 31 December 2014	Less than 1 month HK\$'000	Between 1-3 months HK\$'000	Between 3-12 months HK\$'000	Over 1 year HK\$'000	Non-interest bearing HK\$'000	Total HK\$'000
Statutory deposits and other assets	-	-	-	-	104,885	104,885
Available-for-sale financial assets	-	-	-	-	355	355
Held-to-maturity financial assets	2,318,952	-	102,554	-	-	2,421,506
Financial assets at fair value through profit or loss	-	-	-	-	2,968,101	2,968,101
Derivative financial instruments	-	-	-	-	405,060	405,060
Amounts due from immediate holding company	909,400	32,837	1,321	-	4,508	948,066
Accounts and other receivables	1,116,743	-	-	-	13,441,963	14,558,706
Loans to customers	20,593,709	9,918	6,714	-	-	20,610,341
Cash and balances with banks	5,477,010	14,942	2,778	-	2,448,542	7,943,272
Others	-	-	-	-	52,851	52,851
<b>Total assets</b>	<b>30,415,814</b>	<b>57,697</b>	<b>113,367</b>	<b>-</b>	<b>19,426,265</b>	<b>50,013,143</b>
Subordinated loans from immediate holding company	(2,285,000)	-	-	-	-	(2,285,000)
Amounts due to immediate holding company	(10,080,991)	(10,277)	(3,022)	-	(2,025,827)	(12,120,117)
Amounts due to fellow subsidiaries	-	-	-	-	(1,271,922)	(1,271,922)
Amounts due to an associate company of BOCI Group	-	-	-	-	(17,902)	(17,902)
Accounts and other payables	(1,242,024)	-	-	-	(13,330,011)	(14,572,035)
Deposits from customers	(9,885,953)	(1,999,918)	(105,468)	-	-	(11,991,339)
Derivative financial instruments	-	-	-	-	(868,240)	(868,240)
Financial liabilities at fair value through profit or loss	-	-	-	-	(840,103)	(840,103)
Others	-	-	-	-	(75,908)	(75,908)
<b>Total liabilities</b>	<b>(23,493,968)</b>	<b>(2,010,195)</b>	<b>(108,490)</b>	<b>-</b>	<b>(18,429,913)</b>	<b>(44,042,566)</b>
<b>Total interest repricing gap</b>	<b>6,921,846</b>	<b>(1,952,498)</b>	<b>4,877</b>	<b>-</b>	<b>-</b>	<b>-</b>

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31 December 2014

3. FINANCIAL RISK MANAGEMENT (continued)

3.1 Market risk (continued)

3.1.3 Interest rate risk (continued)

At 31 December 2013	Less than 1 month HK\$'000	Between 1-3 months HK\$'000	Between 3-12 months HK\$'000	Over 1 year HK\$'000	Non-interest bearing HK\$'000	Total HK\$'000
Statutory deposits and other assets	-	-	-	-	14,450	14,450
Available-for-sale financial assets	-	-	-	-	355	355
Held-to-maturity financial assets	240,040	-	-	-	-	240,040
Financial assets at fair value through profit or loss	-	-	-	-	995,993	995,993
Derivative financial instruments	-	-	-	-	104,116	104,116
Amounts due from immediate holding company	1,844,146	30,000	30,000	-	-	1,904,146
Accounts and other receivables	1,335,631	-	-	-	8,163,408	9,499,039
Loans to customers	17,738,581	82,481	10,582	-	-	17,831,644
Cash and balances with banks	7,662,778	102,050	136,197	-	559,265	8,460,290
Others	-	-	-	-	88,192	88,192
<b>Total assets</b>	<b>28,821,176</b>	<b>214,531</b>	<b>176,779</b>	<b>-</b>	<b>9,925,779</b>	<b>39,138,265</b>
Bank loans and other borrowings – unsecured	(1,500,096)	-	-	-	-	(1,500,096)
Subordinated loans from immediate holding company	(2,285,000)	-	-	-	-	(2,285,000)
Amounts due to immediate holding company	(6,406,427)	(759,305)	(1,399,796)	-	(509,601)	(9,075,129)
Amounts due to fellow subsidiaries	-	-	-	-	(260,902)	(260,902)
Amounts due to an associate company of BOCI Group	-	-	-	-	(16,215)	(16,215)
Accounts and other payables	(1,637,946)	-	-	-	(8,119,210)	(9,757,156)
Deposits from customers	(9,738,124)	(389,029)	(149,681)	-	-	(10,276,834)
Derivative financial instruments	-	-	-	-	(174,991)	(174,991)
Financial liabilities at fair value through profit or loss	-	-	-	-	(791,540)	(791,540)
Others	-	-	-	-	(56,606)	(56,606)
<b>Total liabilities</b>	<b>(21,567,593)</b>	<b>(1,148,334)</b>	<b>(1,549,477)</b>	<b>-</b>	<b>(9,929,065)</b>	<b>(34,194,469)</b>
<b>Total interest repricing gap</b>	<b>7,253,583</b>	<b>(933,803)</b>	<b>(1,372,698)</b>	<b>-</b>	<b>-</b>	<b>-</b>

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

31 December 2014

3. FINANCIAL RISK MANAGEMENT (continued)

3.1 Market risk (continued)

3.1.3 Interest rate risk (continued)

As at 31 December 2014, if general market interest rates had been 100 basis point higher or lower with other variables held constant, profit before taxation for the year would have been approximately HK\$50 million (2013: HK\$57 million) higher/lower, mainly as a result of higher/lower net interest income earned on floating rate bank balances, loans to customers, balances with an intermediate holding company, subordinated loan from immediate holding company and deposits from customers.

3.1.4 Foreign exchange risk

The Group operates internationally and is exposed to foreign exchange risk arising from various currency rates fluctuations. The foreign exchange risk of the trading book is managed in the Group either by using foreign exchange spots or other derivative transactions. It is controlled under the risk management framework, including VaR and stress limits.

For non-trading book, the Board set limits on individual and aggregate open positions of various currencies. Stress loss limits of non-trading book are also set. The foreign exchange risk of non-trading book is monitored by FTD on a daily basis.

As at 31 December 2014, the Group did not have significant open foreign currency positions, except for USD and CNY. The USD net long open position amounted to approximately HK\$1,784 million (2013: net long position of HK\$193 million). The CNY net short open position amounted to approximately HK\$1,693 million (2013: net long position of HK\$24 million).

USD and CNY denominated assets mainly consist of short-term deposits, loans and receivables and amounts due from immediate holding company, while USD and CNY denominated liabilities include accounts and other payables, deposits from customers and amounts due to the immediate holding company and fellow subsidiaries.

As HKD is pegged to USD, the Group does not expose to significant foreign exchange risk on USD. Shall CNY appreciates/depreciates against HKD by 5% (2013: 5%), the profit before taxation would decrease/increase by HK\$84.7 million (2013: HK\$1.2 million).

3.2 Credit risk

Credit risk represents the loss that the Group would suffer if a client or counterparty fails to meet its contractual obligations. Credit exposures arise principally in loans and receivables, debt securities and derivative financial instruments. There is also credit risk in off-balance sheet financial arrangements such as loan commitments. The credit risk management and control are centralised in RMD.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

31 December 2014

3. FINANCIAL RISK MANAGEMENT (continued)

3.2 Credit risk (continued)

3.2.1 Loans and receivables

The Group assesses credit risk of loans to corporate and individual clients and to financial institutions by performing credit assessment.

The credit risk management system of the Group comprises of pre-trade and post-trade credit control functions.

Regarding the pre-trade credit control functions, the Group has policies and procedures in place to ensure that credits are granted to clients with appropriate creditworthiness. The Group has its own in-house assessment methodologies for evaluating the creditworthiness of its counterparties. The Group credit approval process involves a detailed assessment of the counterparty's creditworthiness and also the risks related to the specific type of credit facility applied for.

Credit limits are set up to cap the maximum credit exposures that the Group intends to assume over specified periods. The Group's credit policy and procedure also sets out the procedures for the approval of exceptional cases when the Group may assume exposures beyond the set limits. Exposure to credit risk is managed in part by obtaining collateral from the counterparties.

The Group has maintained relationships with various financial institutions and other counterparties, and has credit limits in place for these counterparties.

Post-trade credit control encompasses exposure and collateral monitoring and reporting. Collaterals covering the credit risk exposure in case of default are subject to mark-to-market and monitoring on a daily basis (refer to 3.2.4 for details).

In particular, credit risk from customer securities dealing receivables under securities brokerage business is normally controlled through delivery-against-payment settlement and custody arrangement.

3.2.2 Debt securities and derivatives

Credit risk is inherent in debt securities and derivatives.

The Group assesses credit risk of derivative counterparties using external credit ratings and internal credit assessment. The Group controls the credit exposures by imposing potential market exposure limits. At any one time, the amount subject to credit risk includes (i) the current fair value of instruments that are favourable to the Group (i.e., assets where their fair values are positive) and (ii) the potential exposures of each counterparty from market movements. The credit risk exposure is monitored on a daily basis and collateral is obtained to mitigate the credit risk depending on credit assessment of the counterparty.



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NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

31 December 2014

3. FINANCIAL RISK MANAGEMENT (continued)

3.2 Credit risk (continued)

3.2.2 Debt securities and derivatives (continued)

Settlement risk arises in any situation where a payment in cash, securities or equities is made in the expectation of a corresponding receipt in cash, securities or equities. Daily settlement limits are established for each counterparty to cover the aggregate settlement risk arising from the Group's market transactions on any single day.

Credit risk management of trading book debt securities is mainly on portfolio basis. Issuer concentration limit and country concentration limit are set. Debt securities in the trading book are monitored under the risk management framework, including VaR and stress limits.

As at the end of the reporting periods, all available-for-sale and held-to-maturity financial assets are unrated debt securities.

3.2.3 Offsetting financial instruments

The following financial tables present details of the Group's financial instruments subject to offsetting, enforceable master netting arrangements and similar agreements.

At 31 December 2014	Gross amounts of recognised financial assets HK\$'000	Gross amounts of recognised financial liabilities set off in the consolidated statement of financial position HK\$'000	Net amounts of financial assets presented in the consolidated statement of financial position HK\$'000	Related amounts not set off in the consolidated statement of financial position		
				Financial instruments HK\$'000	Cash collateral received HK\$'000	Net amount HK\$'000
<b>Financial assets</b>						
Amounts due from a fellow subsidiary	388,241	(388,241)	-	-	-	-
Loans and receivables	18,736,950	(7,632,240)	11,104,710	(6,019,841)	-	5,084,869
Derivative financial instruments	332,101	-	332,101	(17,598)	-	314,503
Amounts due from the immediate holding company	948,066	-	948,066	(948,066)	-	-
<b>Total</b>	<b>20,405,358</b>	<b>(8,020,481)</b>	<b>12,384,877</b>	<b>(6,985,505)</b>	<b>-</b>	<b>5,399,372</b>

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

31 December 2014

3. FINANCIAL RISK MANAGEMENT (continued)

3.2 Credit risk (continued)

3.2.3 Offsetting financial instruments (continued)

At 31 December 2014	Gross amounts of recognised financial liabilities HK\$'000	Gross amounts of recognised financial assets set off in the consolidated statement of financial position HK\$'000	Net amounts of financial liabilities presented in the consolidated statement of financial position HK\$'000	Related amounts not set off in the consolidated statement of financial position		Net amount HK\$'000
				Financial instruments HK\$'000	Cash collateral pledged HK\$'000	
<b>Financial liabilities</b>						
Amounts due to fellow subsidiaries	(1,656,968)	388,241	(1,268,727)	-	-	(1,268,727)
Accounts and other payables	(18,786,441)	7,632,240	(11,154,201)	6,019,841	-	(5,134,360)
Derivative financial instruments	(328,157)	-	(328,157)	17,598	120,293	(190,266)
Amounts due to the immediate holding company	(12,120,117)	-	(12,120,117)	948,066	-	(11,172,051)
<b>Total</b>	<b>(32,891,683)</b>	<b>8,020,481</b>	<b>(24,871,202)</b>	<b>6,985,505</b>	<b>120,293</b>	<b>(17,765,404)</b>

At 31 December 2013	Gross amounts of recognised financial assets HK\$'000	Gross amounts of recognised financial liabilities set off in the consolidated statement of financial position HK\$'000	Net amounts of financial assets presented in the consolidated statement of financial position HK\$'000	Related amounts not set off in the consolidated statement of financial position		Net amount HK\$'000
				Financial instruments HK\$'000	Cash collateral received HK\$'000	
<b>Financial assets</b>						
Amounts due from a fellow subsidiary	240,074	(240,074)	-	-	-	-
Loans and receivables	12,924,590	(4,939,130)	7,985,460	(3,462,461)	-	4,522,999
Derivative financial instruments	55,713	-	55,713	(9,758)	-	45,955
Amounts due from the immediate holding company	1,904,146	-	1,904,146	(1,904,146)	-	-
<b>Total</b>	<b>15,124,523</b>	<b>(5,179,204)</b>	<b>9,945,319</b>	<b>(5,376,365)</b>	<b>-</b>	<b>4,568,954</b>

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31 December 2014

3. FINANCIAL RISK MANAGEMENT (continued)

3.2 Credit risk (continued)

3.2.3 Offsetting financial instruments (continued)

At 31 December 2013	Gross amounts of recognised financial liabilities HK\$'000	Gross amounts of recognised financial assets set off in the consolidated statement of financial position HK\$'000	Net amounts of financial liabilities presented in the consolidated statement of financial position HK\$'000	Related amounts not set off in the consolidated statement of financial position		Net amount HK\$'000
				Financial instruments HK\$'000	Cash collateral pledged HK\$'000	
<b>Financial liabilities</b>						
Amounts due to a fellow subsidiary	(491,731)	240,074	(251,657)	-	-	(251,657)
Accounts and other payables	(11,526,710)	4,939,130	(6,587,580)	3,462,461	-	(3,125,119)
Derivative financial instruments	(53,999)	-	(53,999)	9,758	8,187	(36,054)
Amounts due to the immediate holding company	(9,075,129)	-	(9,075,129)	1,904,146	-	(7,170,983)
<b>Total</b>	<b>(21,147,569)</b>	<b>5,179,204</b>	<b>(15,968,365)</b>	<b>5,376,365</b>	<b>8,187</b>	<b>(10,583,813)</b>

The Group further manages its credit exposure by entering into master netting arrangements with counterparties where it is appropriate and feasible to do so. Master netting arrangements do not generally result in an offset of assets and liabilities in the financial statements as transactions are usually accounted for individually on a gross basis. However, the credit risk associated with favourable contracts is reduced by a master netting arrangement to the extent that if an event of default occurs.

For the financial assets and liabilities subject to enforceable master netting arrangements or similar arrangements above, each agreement between the Group and the counterparty allows for net settlement of the relevant financial assets and liabilities when both elect to settle on a net basis. In the absence of such an election, financial assets and liabilities will be settled on a gross basis, however, each party to the master netting agreement or similar arrangement will have the option to settle all such amounts on a net basis in the event of default of the other party. The Group and its counterparties do not intend to settle on a net basis or to realise the assets and settle the liabilities simultaneously; the financial assets and liabilities are therefore not set off in the statement of financial position.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

31 December 2014

3. FINANCIAL RISK MANAGEMENT (continued)

3.2 Credit risk (continued)

3.2.4 Collateral

The Group employs a range of policies and practices to mitigate credit risk. The most traditional of these is the taking of collateral.

As part of the credit approval process, the RMD is responsible for defining and assessing the acceptability of collateral that is offered. The recovery rates of its credit exposures are determined based on the debt structure of a debtor and its assessment of the collateral based upon such factors as the liquidity of the collateral (which reflects the ability to unwind a position), the price volatility of the collateral, the suitability of the collateral as a hedge to the Group's exposure and the legal ability to apply such collateral.

Collateral held as security for financial assets is determined by the nature of the instrument. Generally, loans are secured by various forms of collateral including listed stocks, properties, debt securities, and other credit enhancements. Debt securities, treasury and other eligible bills are generally unsecured, with the exception of asset-backed securities and similar instruments, which are secured by portfolios of financial instruments.

For derivative transactions, generally the Group will normally require non-investment grade financial institutions and non-financial institutions to collateralise potential market exposure. Among other factors, the approval will be based upon the liquidity of the collateral (which reflects the ability to unwind a position as necessary), the price volatility of the collateral, the suitability of the collateral as a hedge to the exposure and the legal ability to apply such collateral.

Collateral monitoring is a crucial part of the credit risk measurement process. For margin financing, the collateral for covering the credit risk exposure are subject to mark-to-market and monitoring on a daily basis. A margin call to margin client would be made if there is an excess in margin loan limit or insufficient margin value to cover his/her credit risk exposure.

For loans to customers (margin loans), the collateral for covering the credit risk exposure in case of default are subject to mark-to-market and monitoring on a daily basis. A margin call to margin client would be made if there is an excess in margin loan limit or insufficient margin value to cover his/her risk credit exposure.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

31 December 2014

3. FINANCIAL RISK MANAGEMENT (continued)

3.2 Credit risk (continued)

3.2.5 Maximum exposure to credit risk before collateral held or other credit enhancement

As at the end of the reporting periods, the maximum exposure to credit risk for each category of financial assets is the carrying amount stated in the consolidated statement of financial position.

Management is confident in its ability to continue to control and sustain minimal exposure of credit risk to the Group based on the following:

- Margin loans to individuals and corporates are fully backed by various types of collaterals including listed stocks, bonds and deposits, with fair value of collaterals greater than the outstanding loan amounts. No margin loans were considered to be impaired at the end of the reporting periods.
- Term loans to individuals and corporate are backed by listed stocks as at 31 December 2014 and 2013. They were not impaired as at 31 December and 2013.
- Available-for-sale debt investments are mainly unlisted club debentures with insignificant credit risk exposure.
- Cash and balances with banks were deposited in reputable large commercial banks including a fellow subsidiary and other subsidiaries of Bank of China Limited. The Group has policies in place to ensure that cash and balances with banks are either placed with high credit quality financial institutions or related companies (note 23) with minimum credit risk.
- Derivative financial instruments are considered to have minimal risk as offsetting enforceable netting agreements are signed with counterparties with collateral placed. Daily exposure monitoring was performed to ensure the credit risk exposure is within limit.
- Statutory deposits are placed with regulators and considered to have minimal risk.
- There was no material impairment on accounts receivable for dealing in securities, options and futures contracts as at the end of the reporting periods. Among those unimpaired accounts and other receivables, approximately HK\$13,929 million (2013: HK\$8,702 million) is receivables from dealing in securities, which normally has a settlement term of two days. Except for the accounts receivable arising from dealing in securities from other subsidiaries of Bank of China Limited as disclosed in note 33, there is no concentration of credit risk with respect to accounts receivable, as the Group has a large number of customers who are internationally dispersed. All the accounts receivable arising from other subsidiaries of Bank of China Limited were fully settled within two business days after the end of the reporting periods.

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NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

31 December 2014

3. FINANCIAL RISK MANAGEMENT (continued)

3.2 Credit risk (continued)

3.2.6 Loans and receivables - Overdue and provision

Significant loans and receivables as at 31 December are summarised as follows:

	2014 HK\$'000	2013 HK\$'000
Loans to customers		
Neither past due nor impaired	20,575,214	17,796,946
Past due but not impaired	35,126	34,698
	<hr/>	<hr/>
Gross	20,610,340	17,831,644
	<hr/>	<hr/>
Accounts and other receivables		
Neither past due nor impaired	14,558,216	9,498,695
Past due but not impaired	491	345
Impaired	16,696	-
	<hr/>	<hr/>
Gross	14,575,403	9,499,040
Impairment allowance	(16,696)	-
	<hr/>	<hr/>
	14,558,707	9,499,040
	<hr/>	<hr/>
Total	35,169,047	27,330,684
	<hr/> <hr/>	<hr/> <hr/>

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31 December 2014

3. FINANCIAL RISK MANAGEMENT (continued)

3.2 Credit risk (continued)

3.2.6 Loans and receivables - Overdue and provision (continued)

Gross amount of loans and receivables by class to customers that were past due but not impaired were as follows:

	2014		2013	
	Margin loans	HK\$'000 Account receivables from dealing in securities	Margin loans	HK\$'000 Account receivables from dealing in securities
Individual				
Past due 1 day	400	369	34,698	340
Past due 2 - 5 days	27,443	-	-	-
Past due 6 - 30 days	-	119	-	-
Past due over 30 days	2,267	-	-	5
Total	<u>30,110</u>	<u>488</u>	<u>34,698</u>	<u>345</u>
Fair value of collateral	<u>149,800</u>	<u>50,150</u>	<u>70,318</u>	<u>4,399</u>
Corporate				
Past due 1 day	-	3	-	-
Past due 2 - 5 days	5,016	-	-	-
Past due 6 - 30 days	-	-	-	-
Past due over 30 days	-	-	-	-
Total	<u>5,016</u>	<u>3</u>	<u>-</u>	<u>-</u>
Fair value of collateral	<u>115,000</u>	<u>2</u>	<u>-</u>	<u>-</u>

The movement of impairment allowance is disclosed in note 22.

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31 December 2014

3. FINANCIAL RISK MANAGEMENT (continued)

3.3 Liquidity risk

Liquidity risk is the risk that the Group is unable to meet its payment obligations associated with financial liabilities when they fall due and to replace funds when they are withdrawn. The consequence may be the failure to meet the obligations of financial contracts that require funding for settlement and to maintain margin and collateral positions. It is crucial for the Group to maintain an appropriate level of liquidity, especially during periods of adverse conditions in particular for systematic risks associated with the financial markets, such as the financial tsunami happened in 2008. FTD is responsible for managing liquidity risk with the aim to:

- Ensure the availability of adequate funding to meet obligations as and when they fall due; and
- To cater for a liquidity crisis.

The nature of businesses of the Group is financial intermediaries and a major part of its assets in the financial statements arise from securities turnover and collateralised margin lending for securities clients. The maturity profile of the Group's asset portfolio is therefore short-term skewed with high turnover ratio in assets. Appropriate credit control is in place to ensure that brokerage transactions are settled on time. This reduces liquidity concern on the Group when acting in the capacity of an agent.

To fulfill the funding needs, the Group relies on acquiring short-term liquidity in order to gain the flexibility in matching with funding movement. The short-term funding needs are growing at a high speed as the businesses are expanding rapidly. Nevertheless, with the strong liquidity support from Bank of China Limited, the growing short-term funding needs are met.

The Group measures and monitors their net funding requirements by constructing maturity profile that projects future cash flows arising from assets, liabilities and off balance sheet transactions. The Board sets liquidity ratios and limits on the mismatch, which are taken to control liquidity risks due to asset-liabilities mismatch.

3.3.1 Undiscounted cash flows by contractual maturities

The table below presents the cash flows payable by the Group under non-derivative financial liabilities, derivative financial assets/liabilities that will be settled on a net basis and derivative financial assets/liabilities that will be settled on gross basis by remaining contractual maturities at the end of reporting period.

The Group's derivatives that will be settled on a net basis include:

- Equity derivatives: listed and over-the-counter stock options, listed index options, equity swaps, exchange-traded futures; and
- Foreign exchange rate derivatives: non-deliverable forwards, options

The Group's derivatives that will be settled on a gross basis include:

- Interest rate derivatives: cross currency interest rate swaps; and
- Foreign exchange rate derivatives: currency forward



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3. FINANCIAL RISK MANAGEMENT (continued)

3.3 Liquidity risk (continued)

3.3.1 Undiscounted cash flows by contractual maturities (continued)

The amounts disclosed in the table are the contractual undiscounted cash flows, whereas the Group manages the inherent liquidity risk based on expected undiscounted cash inflows.

At 31 December 2014	On demand and up to 1 month HK\$'000	1-3 months HK\$'000	3-12 Months HK\$'000	1-5 years HK\$'000	Total HK\$'000
<b>Non-derivative cash flow</b>					
<b>Liabilities</b>					
Subordinated loans from immediate holding company	2,286,332	-	-	-	2,286,332
Amounts due to immediate holding company	11,794,567	10,367	320,217	-	12,125,151
Amounts due to fellow subsidiaries	1,271,922	-	-	-	1,271,922
Amounts due to a related company	17,902	-	-	-	17,902
Accounts and other payables	14,032,668	8,093	446,385	102,791	14,589,937
Deposits from customers	9,886,459	2,001,202	106,968	-	11,994,629
Financial liabilities at fair value through profit or loss	840,103	-	-	-	840,103
	<u>40,129,953</u>	<u>2,019,662</u>	<u>873,570</u>	<u>102,791</u>	<u>43,125,976</u>
<b>Cash flow from derivative financial assets and liabilities (note)</b>					
Settled on net basis	-	-	-	-	-
Settled on gross basis					
Total inflow	4,514,170	444,683	435,811	-	5,394,664
Total (outflow)	(5,464,525)	(484,760)	(690,003)	(66,962)	(6,706,250)
	<u>(950,355)</u>	<u>(40,077)</u>	<u>(254,192)</u>	<u>(66,962)</u>	<u>(1,311,586)</u>

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3. FINANCIAL RISK MANAGEMENT (continued)

3.3 Liquidity risk (continued)

3.3.1 Undiscounted cash flows by contractual maturities (continued)

At 31 December 2013	On demand and up to 1 month HK\$'000	1-3 months HK\$'000	3-12 Months HK\$'000	1-5 years HK\$'000	Total HK\$'000
<b>Non-derivative cash flow</b>					
<b>Liabilities</b>					
Bank loans and other borrowings – unsecured	1,500,621	-	-	-	1,500,621
Subordinated loans from immediate holding company	2,285,968	-	-	-	2,285,968
Amounts due to immediate holding company	6,925,869	764,279	1,409,005	-	9,099,153
Amounts due to fellow subsidiaries	260,902	-	-	-	260,902
Accounts and other payables	9,414,609	7,868	288,677	62,217	9,773,371
Deposits from customers	9,740,193	389,577	152,293	-	10,282,063
Financial liabilities at fair value through profit or loss	791,540	-	-	-	791,540
	<u>30,919,702</u>	<u>1,161,724</u>	<u>1,849,975</u>	<u>62,217</u>	<u>33,993,618</u>
<b>Cash flow from derivative financial assets and liabilities (note)</b>					
Settled on net basis	(7)	-	(24)	-	(31)
Settled on gross basis					
Total inflow	(4,156,486)	(56,726)	(131,153)	-	(4,344,365)
Total (outflow)	4,143,360	60,144	139,585	-	4,343,089
	<u>(13,126)</u>	<u>3,418</u>	<u>8,432</u>	<u>-</u>	<u>(1,276)</u>

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3. FINANCIAL RISK MANAGEMENT (continued)

3.4 Fair value of financial assets and liabilities

(a) Financial instruments measured at fair value using valuation technique

If a financial instrument has an active market, the quoted market price in the active market is used to determine its fair value.

If the market for a financial instrument is not active, valuation techniques are used to establish its fair value. These valuation techniques are commonly used by market participants and demonstrated to provide reliable estimates of prices obtained in actual market transactions.

Inputs to these valuation techniques are generally market observable, of which:

- The fair value of debt securities is obtained from market quotes.
- The fair value of foreign exchange spots, forwards and swaps is measured using spot or forward exchange rates.
- The fair value of equity options is established using option valuation models (e.g. the Black-Scholes model).

For financial instruments measured at fair value using a valuation technique, the total amount of the change in fair value estimated using a valuation technique that was recognised in consolidated income statement during the year is approximately a loss of HK\$22,966,000 (2013: gain of HK\$10,670,000).

(b) Financial instruments not measured at fair value

For financial instruments that are not measured in fair value, including held-to-maturity financial assets, loans and receivables, cash and balances with banks, amounts due to the immediate holding company, subordinated loan from the immediate holding company, amounts due to fellow subsidiaries, accounts and other payables, and deposits from customers, their carrying amounts approximate the fair values.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

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3. FINANCIAL RISK MANAGEMENT (continued)
- 3.4 Fair value of financial assets and liabilities (continued)
- (c) Fair value hierarchy (continued)

HKFRS 7 specifies a hierarchy of valuation techniques based on whether the inputs to those valuation techniques are observable or unobservable. Observable inputs reflect market data obtained from independent sources; unobservable inputs reflect the Group's market assumptions. These two types of inputs have created the following fair value hierarchy:

Level 1 – Quoted prices (unadjusted) in active markets for identical assets or liabilities. This level includes listed equity securities and debt instruments on exchanges and exchanges traded derivatives like bond futures.

Level 2 – Inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly (that is, as prices) or indirectly (that is, derived from prices). This level includes the majority of debt securities without active secondary markets, the OTC derivative contracts and issued structured notes.

Level 3 – Inputs for the asset or liability that are not based on observable market data (unobservable inputs). This level includes debt or equity instruments with significant unobservable components and investment return guarantee contracts related to provident fund and retirement fund schemes managed by the Group.

This hierarchy requires the use of observable market data when available. The Group considers relevant and observable market prices in its valuations where possible.

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3. FINANCIAL RISK MANAGEMENT (continued)

3.4 Fair value of financial assets and liabilities (continued)

3.4.1 Assets and liabilities measured at fair value

At 31 December 2014	Level 1 HK\$'000	Level 2 HK\$'000	Total HK\$'000
Financial assets at fair value through profit or loss			
- Equity securities	2,968,101	-	2,968,101
Derivatives financial instruments	-	405,060	405,060
Available-for-sale financial assets			
- Club debentures	-	355	355
Total	<u>2,968,101</u>	<u>405,415</u>	<u>3,373,516</u>
Financial liabilities at fair value through profit or loss			
- Equity securities	840,103	-	840,103
Derivatives financial instruments	373,043	495,197	868,240
Total	<u>1,213,146</u>	<u>495,197</u>	<u>1,708,343</u>

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3. FINANCIAL RISK MANAGEMENT (continued)

3.4 Fair value of financial assets and liabilities (continued)

3.4.1 Assets and liabilities measured at fair value

At 31 December 2013	Level 1 HK\$'000	Level 2 HK\$'000	Total HK\$'000
Financial assets at fair value through profit or loss			
- Equity securities	995,993	-	995,993
Derivatives financial instruments	-	104,116	104,116
Available-for-sale financial assets			
- Club debentures	-	355	355
<b>Total</b>	<u>995,993</u>	<u>104,471</u>	<u>1,100,464</u>
Financial liabilities at fair value through profit or loss			
- Equity securities	791,540	-	791,540
Derivatives financial instruments	72,656	102,335	174,991
<b>Total</b>	<u>864,196</u>	<u>102,335</u>	<u>966,531</u>

During the years ended 31 December 2014 and 2013, there were no transfers between Level 1 and Level 2, or transfers into or out of Level 3.

3.5 Capital management

The Group's objectives when managing capital, which is a broader concept than the "equity" which include all the Group's equity of HK\$5,970,577,091 (2013: HK\$4,943,796,775) on the face of consolidated statement of financial position and the subordinated loans from the immediate holding company of HK\$2,285,000,000 (2013: HK\$2,285,000,000), are:

- To comply with the capital requirements under the Banking (Capital) Rules of the Banking Ordinance for the subsidiary carrying out banking business;
- To comply with the requirements of Securities and Futures Ordinance for the Company and its subsidiaries in carrying various types of activities;
- To support the Group's stability and growth;
- To optimise risk adjusted return to the shareholder; and
- To maintain a strong capital base to support the development of its business.

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3. FINANCIAL RISK MANAGEMENT (continued)

3.5 Capital management (continued)

Capital adequacy of the banking subsidiary of the Group is monitored daily by the Group's management, employing techniques based on the Banking (Capital) Rules. The required information is filed with the Hong Kong Monetary Authority ("HKMA") on a quarterly basis.

The HKMA requires each bank to maintain a ratio of total regulatory capital to the risk-weighted asset (the capital adequacy ratio) at or above the minimum of 12%.

In addition, the Company and certain subsidiaries of the Group are also subject to statutory capital requirement issued by the Securities and Futures Commission ("SFC") ranging from HK\$100,000 to HK\$10,000,000.

During the years ended 31 December 2014 and 2013, the banking subsidiary complied with all externally imposed capital requirements by the HKMA. The subsidiaries regulated by the SFC complied with the statutory capital requirement.

4. SEGMENT INFORMATION

The operating business of BOC International Holdings Limited ("BOCI Group"), the Group's immediate holding company, are organised and managed separately according to the nature of the products and services provided, with each segment representing a strategic business unit that offers different products. The Group's operating business segment and structure follows that of BOCI Group.

Operating segments are reported in a manner consistent with the internal reporting provided to the chief operating decision maker. The chief operating decision maker is the person or group that allocates resources to and assesses the performance of the operating segments of an entity. The Group has determined the Executive Committee as its chief operating decision maker.

All transactions between business segments are conducted on an arm's length basis, with intra-segment income and costs being eliminated. Income and expenses directly associated with each segment are included in determining business segment performance.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

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4. SEGMENT INFORMATION (continued)

The main business segments of the Group are as follows:

- |                               |   |
|-------------------------------|---|
| Investment banking            | <ul style="list-style-type: none"><li>• Provides a wide range of securities origination services for issuer clients, including underwriting and placement of public and private equity, debt and related securities.</li><li>• Advices clients on mergers, acquisitions and restructurings.</li></ul> |
| Brokerage & wealth management | <ul style="list-style-type: none"><li>• Provides brokerage, margin financing service, and private banking to individual and institutional clients.</li></ul>  |
| Fixed income & equity market  | <ul style="list-style-type: none"><li>• Facilitates client transactions and makes markets in securities, derivatives, currencies, commodities and other financial instruments to satisfy client demands.</li><li>• Engages in principal and in proprietary trading activities.</li></ul>              |
| Leverage & structured finance | <ul style="list-style-type: none"><li>• Provides structured financing and financial advisory services.</li></ul>  |
| Treasury and others           | <ul style="list-style-type: none"><li>• Provides central treasury services on behalf of Group companies.</li></ul>  |

No segment assets and segment liabilities are disclosed as no such information are presented to the EC, who is the chief operating decision maker.

Over 90% of the Group's revenue and profit are derived from its business activities in Hong Kong.

No individual customer, except for Bank of China Limited and its subsidiaries, contributed more than 10% of each individual segment income above. Please refer to note 33 for details of the related party transactions.



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4. SEGMENT INFORMATION (continued)

The Group's segment results for the year ended 31 December 2014 and 2013 are as follows:

	Investment banking	Brokerage & wealth management	Private banking	Fixed income & equity market	Leveraged & structured finance	Treasury and others	Elimination	Total
31 December 2014	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000
Total income - external	329,130	2,537,716	736,291	301,882	30,299	60,004	-	3,995,322
Total income – inter-segment	-	-	45,833	-	-	126,318	(172,151)	-
Commission and clearing expense	(9)	(785,284)	(14,510)	(62)	(102)	(4,715)	-	(804,682)
Depreciation	(102)	(1,965)	(86)	(56)	-	(17)	-	(2,226)
Other operating expenses	(284,666)	(533,263)	(229,798)	(169,550)	(40,547)	46,240	-	(1,211,584)
Finance costs - external	-	(12,964)	(84,976)	(7)	-	(123,681)	-	(221,628)
Finance costs – inter-segment	-	-	(123,747)	-	(2,571)	(45,833)	172,151	-
Segment results	44,353	1,204,240	329,007	132,207	(12,921)	58,316	-	1,755,202
Unallocated cost								(593,028)
Operating profits								1,162,174

	Investment banking	Brokerage & wealth management	Private banking	Fixed income & equity market	Leveraged & structured finance	Treasury and others	Elimination	Total
31 December 2013	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000
Total income - external	296,558	1,800,368	650,679	231,542	39,984	107,391	-	3,126,522
Total income – inter-segment	-	-	42,161	-	-	102,950	(145,111)	-
Commission and clearing expense	(724)	(531,939)	(59,481)	(142)	(111)	(594)	-	(592,991)
Depreciation	(207)	(2,632)	(333)	(152)	(36)	(20)	-	(3,380)
Other operating expenses	(231,060)	(465,789)	(159,200)	(146,819)	(11,523)	23,529	-	(990,862)
Finance costs - external	-	(18,301)	(39,555)	(8)	(2)	(109,776)	-	(167,642)
Finance costs – inter-segment	-	-	(103,405)	-	455	(42,161)	145,111	-
Segment results	64,567	781,707	330,866	84,421	28,767	81,319	-	1,371,647
Unallocated cost								(496,712)
Operating profits								874,935

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5. REVENUE AND TRADING GAIN, NET

(a) Revenue

	2014 HK\$	2013 HK\$
Brokerage commission	1,476,456,686	1,258,372,403
Underwriting and placement commission	644,015,416	498,068,933
Corporate finance and loan syndication fees	153,508,843	117,284,656
Interest income from bank deposits and loans to customers	777,331,560	609,383,173
Dividend income from listed equities held for trading	57,746,273	26,990,038
	<u>3,109,058,778</u>	<u>2,510,099,203</u>

(b) Trading gain, net

	2014 HK\$	2013 HK\$
Net realised/unrealised gain/(loss) on financial assets and financial liabilities (note)		
- Equity securities	93,499,801	(9,819,684)
- Debt securities	242,124,069	153,972,270
- Derivative financial instruments	247,491,006	252,268,011
	<u>583,114,876</u>	<u>396,420,597</u>

Note:

Net realised/unrealised gain/(loss) on financial assets and financial liabilities includes interest income and interest expenses arising from financial assets and financial liabilities at fair value through profit or loss.

All the net realised/unrealised gain/(loss) are arising from trading financial assets or financial liabilities. There was no net realised/unrealised gain/(loss) on financial assets and financial liabilities designated at fair value through profit or loss (2013: Nil).

The net realised/unrealised gain on financial assets and financial liabilities included:

	2014 HK\$	2013 HK\$
Trading gain from listed investments	467,218,721	313,526,718
Trading gain from unlisted investments	115,896,155	82,893,879
	<u>583,114,876</u>	<u>396,420,597</u>

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6. OTHER INCOME

	Note	2014 HK\$	2013 HK\$
Management fee income from related company	33	149,727,204	111,656,631
Handling and custodian fees		83,332,796	60,691,071
Foreign exchange gain, net		42,036,584	29,831,987
Interest income from			
- BOCI Group companies	33	12,218,494	11,260,643
- Held-to-maturity financial assets		7,095,656	39,978
- Others		3,038,193	3,901,532
Others		5,699,799	2,619,967
		<u>303,148,726</u>	<u>220,001,809</u>

7. STAFF COSTS

	2014 HK\$	2013 HK\$
Wages, salaries, other allowances and unutilised annual leave	360,569,126	365,587,345
Discretionary bonus and other long-term employee benefits	497,089,602	314,235,527
Pension costs - defined contribution plans	22,460,318	24,259,919
Staff medical, recruitment, training, welfare expenses and termination benefits	16,229,023	17,970,367
	<u>896,348,069</u>	<u>722,053,158</u>

Note:  
 Staff costs include directors' remuneration (note 8).

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8. DIRECTORS' REMUNERATION

Directors' remuneration disclosed pursuant to section 78 of Schedule 11 to the Hong Kong Companies Ordinance (Cap. 622) with reference to section 161 of the predecessor Hong Kong Companies Ordinance (Cap. 32) is as follows:

	2014 HK\$	2013 HK\$
Fees		
Other remuneration:		
Basic salaries, housing allowances, other allowances and benefits in kind	6,534,871	5,009,749
Contributions to pension schemes	649,195	492,781
Discretionary bonus		
- Short term employee benefits	11,277,260	4,546,667
- Other long-term employee benefits	4,100,822	1,653,333
	<u>22,562,148</u>	<u>11,702,530</u>

In addition to the directors' remuneration disclosed above, certain directors of the Company received remuneration from the immediate holding company and a fellow subsidiary, which totals HK\$30,888,992 (2013: HK\$21,472,534), part of which is in respect of their services to the Group, the immediate holding company and its fellow subsidiaries. No apportionment has been made as the directors consider that it is impracticable to apportion this amount between their services to the Group and their services to the Company's immediate holding company and the fellow subsidiaries.

During the year, there were no loans to directors and officers which are required to be disclosed pursuant to section 78 of Schedule 11 to the Hong Kong Companies Ordinance (Cap. 622), with reference to section 161B of the predecessor Hong Kong Companies Ordinance (Cap. 32).

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NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

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9. PROFIT BEFORE TAXATION

Profit before taxation is arrived at after charging:

	Note	2014 HK\$	2013 HK\$
Operating lease rental in respect of leased premises		60,410,873	55,936,766
Depreciation	14	2,226,286	3,379,530
Management fee to related companies	33	593,028,292	496,712,212
Auditors' remuneration		776,500	780,340
Write-off and disposal of plant and equipment	14	79,432	997
Impairment of intangible assets	15	-	290,730
Impairment of fees and commission receivable		16,696,327	500,000
		<u>16,696,327</u>	<u>500,000</u>

10. FINANCE COSTS

	2014 HK\$	2013 HK\$
Interest expenses:		
- deposits from customers and securities brokerage client	57,873,006	58,653,268
- bank loans and other borrowings	163,755,236	108,987,822
	<u>221,628,242</u>	<u>167,641,090</u>

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11. INCOME TAX EXPENSE

Hong Kong profits tax has been provided at the rate of 16.5% (2013: 16.5%) on the estimated assessable profit for the year. Taxation on overseas profits has been calculated on the estimated assessable profit for the year at the rates of taxation prevailing in the countries in which the Group operates.

The amount of taxation charged to the consolidated income statement represents:

	Note	2014 HK\$	2013 HK\$
Current income tax:			
Hong Kong profits tax			
- Current year		142,905,470	85,946,416
- Over-provision in prior years		(7,009,985)	(57,926)
Overseas tax		430,510	3,935,626
Deferred income tax	17	(932,273)	37,199,844
		<u>135,393,722</u>	<u>127,023,960</u>

The tax on the Group's profit before taxation differs from the theoretical amount that would arise using the tax rate of Hong Kong as follows:

	2014 HK\$	2013 HK\$
Profit before taxation	<u>1,162,174,038</u>	<u>874,935,462</u>
Tax calculated at 16.5% (2013: 16.5%)	191,758,716	144,364,351
Effect of different taxation rates in other countries	430,510	3,935,626
Income not subject to tax	(49,752,710)	(25,844,106)
Expenses not deductible for tax purposes	863,068	3,274,815
Over provisions in prior years	(7,009,985)	(57,926)
Others	(895,877)	1,351,200
Income tax expense at 11.7% (2013: 14.5%)	<u>135,393,722</u>	<u>127,023,960</u>

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12. PROFIT ATTRIBUTABLE TO EQUITY HOLDERS

The profit attributable to equity holders of the Company is dealt with in the financial statements of the Company to the extent of HK\$315,154,452 (2013: HK\$187,310,550) (note 30).

13. DIVIDENDS

No dividend was declared or paid during the year (2013: Nil).

14. PLANT AND EQUIPMENT

The Group

	Leasehold improvements	Furniture, fixtures and equipment	Electronic equipment	Total
	HK\$	HK\$	HK\$	HK\$
<b>Year ended 31 December 2013</b>				
Opening net book amount	4,928,256	1,128,304	1,555,487	7,612,047
Additions	-	71,300	-	71,300
Disposal	(997)	-	-	(997)
Depreciation	(1,923,806)	(388,309)	(1,067,415)	(3,379,530)
Net book amount	<u>3,003,453</u>	<u>811,295</u>	<u>488,072</u>	<u>4,302,820</u>
<b>At 31 December 2013</b>				
Cost	18,219,380	3,611,339	156,986,292	178,817,011
Accumulated depreciation	(15,215,927)	(2,800,044)	(156,498,220)	(174,514,191)
Net book amount	<u>3,003,453</u>	<u>811,295</u>	<u>488,072</u>	<u>4,302,820</u>
<b>Year ended 31 December 2014</b>				
Opening net book amount	3,003,453	811,295	488,072	4,302,820
Disposal	-	(79,432)	-	(79,432)
Depreciation	(1,576,625)	(309,359)	(340,302)	(2,226,286)
Net book amount	<u>1,426,828</u>	<u>422,504</u>	<u>147,770</u>	<u>1,997,102</u>
<b>At 31 December 2014</b>				
Cost	17,608,492	2,951,249	155,756,735	176,316,476
Accumulated depreciation	(16,181,664)	(2,528,745)	(155,608,965)	(174,319,374)
Net book amount	<u>1,426,828</u>	<u>422,504</u>	<u>147,770</u>	<u>1,997,102</u>

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14. PLANT AND EQUIPMENT (continued)

The Company

	Leasehold improvement HK\$	Furniture, fixtures and equipment HK\$	Electronic equipment HK\$	Total HK\$
<b>Year ended 31 December 2013</b>				
Opening net book amount	69,930	414,223	15,052	499,205
Depreciation	(67,754)	(161,657)	(13,005)	(242,416)
Closing net book amount	<u>2,176</u>	<u>252,566</u>	<u>2,047</u>	<u>256,789</u>
<b>At 31 December 2013</b>				
Cost	623,389	978,426	1,867,507	3,469,322
Accumulated depreciation	(621,213)	(725,860)	(1,865,460)	(3,212,533)
Net book amount	<u>2,176</u>	<u>252,566</u>	<u>2,047</u>	<u>256,789</u>
<b>Year ended 31 December 2014</b>				
Opening net book amount	2,176	252,566	2,047	256,789
Disposal	-	(75,000)	-	(75,000)
Depreciation	(2,176)	(98,733)	(1,254)	(102,163)
Closing net book amount	<u>-</u>	<u>78,833</u>	<u>793</u>	<u>79,626</u>
<b>At 31 December 2014</b>				
Cost	21,500	648,823	185,420	855,743
Accumulated depreciation	(21,500)	(569,990)	(184,627)	(776,117)
Net book amount	<u>-</u>	<u>78,833</u>	<u>793</u>	<u>79,626</u>



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15. INTANGIBLE ASSETS

The Group

	Goodwill HK\$	Broking membership HK\$	Total HK\$
Carrying amount at 1 January 2013	49,715,218	290,681	50,005,899
Exchange difference	-	49	49
Impairment and write-off during the year	-	(290,730)	(290,730)
	<u>                    </u>	<u>                    </u>	<u>                    </u>
Carrying amount as at 31 December 2013, 1 January 2014 and 31 December 2014	<u>49,715,218</u>	<u>-</u>	<u>49,715,218</u>

The goodwill in the Group is mostly attributable to securities brokerage business, the cash-generating units (“CGU”). No impairment loss was noted in 2014 and 2013, as the CGU involved was highly profitable. In 2014, net profit of HK\$584,584,430 (2013: HK\$477,254,447) was generated by the securities brokerage business.

16. INVESTMENT IN SUBSIDIARIES

	2014 HK\$	2013 HK\$
Investment at cost:		
Unlisted shares	<u>1,722,792,046</u>	<u>1,722,792,046</u>

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16. INVESTMENT IN SUBSIDIARIES (continued)

The following is a list of the subsidiaries at 31 December 2014:

<u>Name</u>	<u>Place of incorporation</u>	<u>Principal activities</u>	<u>Particulars of issued share capital</u>	<u>Interest held</u>
Bank of China International Limited 中銀國際有限公司	Hong Kong	Banking and related financing services	HK\$1,000,000,000	100% <sup>#</sup>
BOCI Research Limited 中銀國際研究有限公司	Hong Kong	Research	US\$130,000	100% <sup>#</sup>
BOCI Securities Limited 中銀國際證券有限公司	Hong Kong	Securities dealing and brokerage	HK\$406,000,000	100% <sup>#</sup>
BOCI Secretaries Limited 中銀國際秘書有限公司	Hong Kong	Nominees services	HK\$6,000	100%
Modenia Limited	Hong Kong	Nominees services	HK\$100	100%

<sup>#</sup> Shares held directly by the Company.

17. DEFERRED INCOME TAX

Deferred taxation is calculated in full on temporary differences under the liability method using a principal taxation rate of 16.5% (2013: 16.5%).

Deferred income tax assets and liabilities are offset when there is a legally enforceable right to offset current tax assets against current tax liabilities and when the deferred income taxes relate to the same fiscal authority. The following amounts, determined after appropriate offsetting, are shown in the consolidated statement of financial position:

The Group	2014 HK\$	2013 HK\$
Deferred tax assets	1,138,599	970,510
Deferred tax liabilities	-	(764,184)

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17. DEFERRED INCOME TAX (continued)

The Company

	2014 HK\$	2013 HK\$
Deferred tax liabilities	-	(746,061)

The movements in deferred tax assets and liabilities during the year, without taking into consideration the offsetting of balances within the same tax jurisdiction, are as follows:

Deferred tax assets	Note	Tax losses HK\$	Accelerated tax depreciation HK\$	Total HK\$
At 1 January 2013		36,889,461	636,894	37,526,355
Recognised in the consolidated income statement	11	(36,889,461)	333,616	(36,555,845)
At 31 December 2013 and 1 January 2014		-	970,510	970,510
Recognised in the consolidated income statement	11	-	168,089	168,089
At 31 December 2014		-	1,138,599	1,138,599
Deferred tax liabilities				Accelerated tax depreciation HK\$
At 1 January 2013				120,185
Recognised in the consolidated income statement	11			643,999
At 31 December 2013 and 1 January 2014				764,184
Recognised in the consolidated income statement	11			(764,184)
At 31 December 2014				-

The Group and the Company have no significant unrecognised deferred tax position (2013: Nil).

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18. AVAILABLE-FOR-SALE FINANCIAL ASSETS

The Group	2014 HK\$	2013 HK\$
Non-current assets		
- Club debentures, unlisted at 1 January and at 31 December	355,000	355,000
	<u>355,000</u>	<u>355,000</u>

19. FINANCIAL ASSETS AT FAIR VALUE THROUGH PROFIT OR LOSS

The Group	2014 HK\$	2013 HK\$
Trading securities - at fair value		
- Equity securities, listed in Hong Kong	2,968,101,223	995,992,670
	<u>2,968,101,223</u>	<u>995,992,670</u>
Market value of listed securities	<u>2,968,101,223</u>	<u>995,992,670</u>
 The Company		
Trading securities - at fair value		
- Equity securities, listed in Hong Kong	2,967,366,986	995,157,455
	<u>2,967,366,986</u>	<u>995,157,455</u>
Market value of listed securities	<u>2,967,366,986</u>	<u>995,157,455</u>

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20. HELD-TO-MATURITY FINANCIAL ASSETS

The Group

	2014 HK\$	2013 HK\$
Certificates of Deposits, unlisted	2,318,951,586	240,039,978
Debt securities, listed in Hong Kong	12,616,897	-
Hong Kong Exchange Fund Bills, unlisted	89,937,366	-
	<u>2,421,505,849</u>	<u>240,039,978</u>
Analysed by type of issuers as follows:		
Banks	2,331,568,483	240,039,978
Sovereigns	89,937,366	-
	<u>2,421,505,849</u>	<u>240,039,978</u>
Analysed by issue specific credit rating as follows:		
Unrated	2,371,560,857	240,039,978
Fitch, AA+	49,944,992	-
	<u>2,421,505,849</u>	<u>240,039,978</u>

The movement in held-to-maturity financial assets is summarised as follow:

The Group

	2014 HK\$	2013 HK\$
At 1 January	240,039,978	-
Additions	30,232,454,716	240,000,000
Redemption	(28,051,478,825)	-
Exchange effect	396,796	-
Others	93,184	39,978
	<u>2,421,505,849</u>	<u>240,039,978</u>
At 31 December	<u>2,421,505,849</u>	<u>240,039,978</u>

There were no impairment allowances and no overdue of held-to-maturity financial assets for the Group and the Company as at 31 December 2014 and 31 December 2013.

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21. DERIVATIVE FINANCIAL INSTRUMENTS

The Group enters into equity and foreign exchange derivative financial instruments for trading and risk management purposes. The types of derivatives utilised by the Group are shown in the following table:

<b>Derivatives</b>	<b>Description</b>
Forwards and futures	These instruments are contractual obligations to buy or sell financial instruments or commodities on a future date at a specified price. Forward contracts are tailor-made agreements that are transacted between counterparties in the over-the-counter (OTC) market, whereas futures are standardised contracts transacted on regulated exchanges. The major types of forward and futures transactions undertaken by the Group are index futures.
Options	Options are contractual agreements under which, typically, the seller (writer) grants the purchaser the right, but not the obligation, either to buy (call option) or to sell (put option) by or at a set date, a specified quantity of a financial instrument or commodity at a predetermined price. The purchaser pays a premium to the seller for this right. Options involving more complex payment structures are also transacted. Options may be traded OTC or on a regulated exchange, and may be traded in the form of securities (warrants).
Swaps	<p>These are transactions in which two parties exchange cash flows on a specified notional amount for a predetermined period. Most swaps are traded OTC. The major types of swap transactions undertaken by the Group are as follows:</p> <ul style="list-style-type: none"><li>• Interest rate swaps are commitments to exchange one set of cash flows for another. Swaps result in an exchange of currencies or interest rates (for example, fixed rate for floating rate);</li><li>• Credit default swaps are the most common form of credit derivative, under which the party buying protection makes one or more payments to the party selling protection in exchange for an undertaking by the seller to make a payment to the buyer following a credit event (as defined in the contract) with respect to a third party. Settlement following a credit event may be a net cash amount, or cash in return for physical delivery of one or more obligations of the credit entity (as defined in the contract) and is made regardless of whether the protection buyer has actually suffered a loss. After a credit event and settlement, the contract is terminated; and</li><li>• Equity swaps give the receiver exposure to the cash flows and economic benefits and risks of an underlying asset, without having to own the asset, in exchange for a series of payments, often based on a reference interest rate, e. g. LIBOR.</li></ul>

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21. DERIVATIVE FINANCIAL INSTRUMENTS (continued)

Most of the Group's derivative transactions relate to sales and trading activities. Sales activities include the structuring and marketing of derivative products to customers to enable them to take, transfer, modify or reduce current or expected risks. Activities in derivatives are entered into principally for the purpose of generating profits from short-term fluctuations in price or margin. Positions may be traded actively or be held over a period of time to benefit from expected changes in currency rates, interest rates, equity prices or other market parameters.

The contract/notional amounts and fair values of derivative financial instruments held by the Group are set out in the following tables. The contract/notional amounts of these instruments indicate the volume of transactions outstanding at the end of reporting periods and certain of them provide a basis for comparison with fair value instruments recognised in the consolidated statement of financial position. However, they do not necessarily indicate the amounts of future cash flows involved or the current fair values of the instruments and, therefore, do not indicate the Group's exposure to credit or market risks. The derivative financial instruments become favourable (assets) or unfavourable (liabilities) as a result of fluctuations in market interest rates or foreign exchange rates relative to their terms. The aggregate fair values of derivative financial instruments assets and liabilities can fluctuate significantly from time to time.

The Group	Notional Amount HK\$'000	Assets HK\$	Liabilities HK\$
Derivatives – held for trading			
At 31 December 2014			
Exchange rate contracts	5,115,804	11,795,097	26,768,563
Equity contracts	15,896,842	393,264,822	841,471,288
		<u>405,059,919</u>	<u>868,239,851</u>
At 31 December 2013			
Exchange rate contracts	8,359,567	6,937,156	6,212,087
Equity contracts	4,328,296	97,178,425	168,778,896
		<u>104,115,581</u>	<u>174,990,983</u>
The Company			
Derivatives – held for trading			
At 31 December 2014			
Equity contracts	10,096,110	69,819,298	518,129,449
At 31 December 2013			
Equity contracts	5,912,377	45,174,263	116,774,733

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22. LOANS AND RECEIVABLES

The Group	2014 HK\$	2013 HK\$
Accounts receivable from dealing in securities	13,928,884,978	8,702,859,695
Accounts receivable from securities trading	332,879,027	612,158,690
Fees and commission receivable	160,465,674	142,177,583
Deposits, prepayments and other receivables	153,173,538	41,843,916
Gross	14,575,403,217	9,499,039,884
Impairment allowance	(16,696,327)	-
Loans to customers	20,610,340,546	17,831,644,068
Total	35,169,047,436	27,330,683,952
The Company	2014 HK\$	2013 HK\$
Accounts receivable from securities trading	648,513,055	719,905,103
Fees and commission receivable	160,465,674	142,177,583
Deposits, prepayments and other receivables	13,195,454	11,169,931
Gross	822,174,183	873,252,617
Impairment allowance	(16,696,327)	-
Total	805,477,856	873,252,617

The carrying amounts of loans and receivables approximate their fair value.

As at 31 December 2014, the loans to customers, which included approximately HK\$15,568 million (2013: HK\$12,659 million) of receivables from margin clients, were secured by listed securities held as collateral of fair value of HK\$103,519 million (2013: HK\$79,130 million) and cash deposits of HK\$712 million (2013: HK\$524 million). The Group is permitted to sell or re-pledge such collateral. As at 31 December 2013 and 2014, there were no collateral re-pledged.

The receivables had excluded the brokerage client monies maintained in the trust accounts with a clearing participant, Hong Kong Futures Exchange Clearing Corporation Limited and the Stock Exchange Options Clearing House of approximately HK\$249 million, HK\$232 million and HK\$489 million respectively as at 31 December 2014 (2013: HK\$82 million, HK\$130 million and HK\$204 million respectively).



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22. LOANS AND RECEIVABLES (continued)

As at the end of the reporting periods, there were impairment allowance on accounts and other receivables amounted to HK\$16,696,327 (2013: Nil) (Note 3.2.6).

23. CASH AND BALANCES WITH BANKS

The Group

	2014 HK\$	2013 HK\$
Cash at banks and in hand	2,816,325,683	1,088,768,230
Short-term bank deposits		
– with original maturity within three months	5,124,168,008	7,130,741,057
– with original maturity over three months	2,778,071	13,943,434
Placements with banks		
– with original maturity within three months	-	226,837,666
	<u>7,943,271,762</u>	<u>8,460,290,387</u>

The Company

	2014 HK\$	2013 HK\$
Cash at banks and in hand	70,515,470	172,948,176
Short-term bank deposits		
– with original maturity within three months	1,152,554,812	638,071,757
	<u>1,223,070,282</u>	<u>811,019,933</u>

The Group maintains trust accounts with authorised institutions and other financial institutions as part of its normal business transactions. At 31 December 2014, trust accounts with authorised institutions and other financial institutions not otherwise dealt with in the consolidated financial statements amounted to approximately HK\$24,232 million (2013: HK\$18,185 million).

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24. AMOUNTS DUE FROM A SUBSIDIARY/TO FELLOW SUBSIDIARIES

Amounts due from a subsidiary/to fellow subsidiaries are all non-interest bearing with carrying balances approximating their fair value.

During the year, the Company has entered into securities borrowing and lending arrangements with a fellow subsidiary in the normal course of business on a principal basis, in which it transfers and receives equity securities to and from the fellow subsidiary. The Company has determined that it continues to retain substantially all the risks and rewards of the securities lent and therefore has not derecognised such in the consolidated financial position.

Under securities borrowing and lending agreements, cash collateral was required and collected for securities borrowed and lent respectively. No interest was charged on the collateral deposits received and placed.

As at 31 December 2014, the Company lent equity securities, which are all classified as financial assets at fair value through profit or loss, with fair value of HK\$1,711,128,291 (2013: HK\$519,722,258) to the fellow subsidiary and received a cash collateral of HK\$1,656,756,050 (2013: HK\$490,632,310).

As at 31 December 2014, the Company has borrowed equity securities with fair value of HK\$472,066,304 (2013: HK\$295,377,509) from the fellow subsidiary and placed a cash collateral of HK\$388,240,669 (2013: HK\$240,073,945) to the fellow subsidiary. The Company shorted part of the borrowed equity securities which are all classified as financial liabilities at fair value through profit or loss in the consolidated statement of financial position.

Further, a subsidiary of the Group also engages in securities borrowing and lending arrangements but in an agency capacity for its customers. The relevant securities are not recognised in the consolidated statement of financial position.

Except for the cash collateral received and deposited under stock borrowing and lending transactions, all the amounts due from a subsidiary/to fellow subsidiaries of the Group are repayable upon demand and unsecured.

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25. AMOUNTS DUE FROM/TO THE IMMEDIATE HOLDING COMPANY/SUBORDINATED LOANS FROM THE IMMEDIATE HOLDING COMPANY/A RELATED COMPANY

The Group and the Company entered several transactions with the immediate holding company with amounts and terms of the transactions as follows:

The Group

- As at 31 December 2014, an amount of HK\$948,066,301 (2013: HK\$1,904,146,027) was lent to the immediate holding company for cash management and general funding purpose, which is unsecured and bears prevailing market interest rate and repayable within a year.
- An amount of HK\$10,094,290,004 (2013: HK\$8,248,352,364) was borrowed from the immediate holding company by a subsidiary of the Group for cash management and general funding purpose, which is unsecured and bears prevailing market interest rate. Relevant balances with the immediate holding company would be due within a year after the end of the reporting periods. As at 31 December 2014, an amount of HK\$317,176,191 (2013: HK\$317,176,191) was borrowed from the immediate holding company by the Company for same purpose, which is unsecured, interest free and repayable upon demand.
- An amount of HK\$1,708,650,855 (2013: HK\$509,600,227) was paid by the immediate holding company on behalf of the Group for daily administrative activities, which is unsecured, interest free and repayable upon demand.
- An amount of HK\$17,901,639 (2013: HK\$16,214,648) was borrowed from a related company by the Company which is unsecured, interest-free and repayable upon demand with carrying balances approximating their fair value.

The Company

- As at 31 December 2014, an amount of HK\$334,975,218 (2013: HK\$683,146,027) was lent to the immediate holding company for cash management and general funding purpose, which is unsecured and bears prevailing market interest rate and repayable within a month.
- In the prior year, an amount of HK\$4,381,092 was borrowed from the immediate holding company by the Company for cash management purpose, which is unsecured, bears market interest rate and repayable within 3 months. As at 31 December 2014, an amount of HK\$317,176,191 (2013: HK\$317,176,191) was borrowed from the immediate holding company by the Company for the same purpose, which is unsecured, interest free and repayable upon demand.
- An amount of HK\$172,057,666 (2013: HK\$166,043,413) was paid by the immediate holding company on behalf of the Company for daily administrative activities, which are unsecured, interest free and repayable upon demand.

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25. AMOUNTS DUE FROM/TO THE IMMEDIATE HOLDING COMPANY/SUBORDINATED LOANS FROM THE IMMEDIATE HOLDING COMPANY/A RELATED COMPANY (continued)

The Company (continued)

- An amount of HK\$11,666,174 (2013: HK\$16,214,648) was borrowed from a related company by the Company which is unsecured, interest-free and repayable upon demand with carrying balances approximating their fair value.

The subordinated loans from immediate holding company were borrowed by:

A subsidiary of the Company

- HK\$1,400 million (2013: HK\$1,400 million) drawn under a loan facility maturing on 24 October 2015. The amount shall be repayable with one month notice.
- HK\$500 million (2013: HK\$500 million), drawn under a loan facility with no stated maturity. The amount should be repayable upon obtaining consent from the Hong Kong Securities and Futures Commissions.

Both the subordinated loans are unsecured, bear interest at 1-month HIBOR plus 50 basis points (2013: 1-month HIBOR plus 50 basis points).

The Company

- HK\$385 million (2013: HK\$385 million) drawn under a loan facility. Pursuant to the written consent from the Hong Kong Securities and Futures Commission dated 31 December 2013, the maturity date of such loan facility is extended from 2 January 2014 to 2 January 2016 with the remaining terms unchanged. The amount shall be repayable with one month notice. The loan is unsecured, bear interest at 1-month HIBOR plus 200 basis points (2013: 1-month HIBOR plus 200 basis points).

The loans were approved and allowed by the Hong Kong Securities and Futures Commission as subordinated loans for exclusion from ranking liabilities in accordance with section 53(2) of the Hong Kong Securities and Futures (Financial Resources) Rules in the computation of regulatory liquid capital.

26. ACCOUNTS AND OTHER PAYABLES

The Group

	2014 HK\$	2013 HK\$
Accounts payable from dealing in securities	13,837,438,708	9,131,996,895
Accounts payable from securities trading	200,065	219,103
Discretionary bonus payable	548,823,965	344,987,480
Others payables and accrued expenses	185,573,026	279,952,895
	<u>14,572,035,754</u>	<u>9,757,156,373</u>

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26. ACCOUNTS AND OTHER PAYABLES (continued)

The Company	2014 HK\$	2013 HK\$
Accounts payable from securities trading	3,970,940	2,228,010
Discretionary bonus payable	202,145,335	120,143,834
Other payables and accrued expenses	99,754,041	37,410,247
	<u>305,870,316</u>	<u>159,782,091</u>

The carrying amounts of accounts payable approximate their fair value. All accounts payables are non-interest bearing.

Accounts payable represent amounts due to brokerage clients, brokers and clearing houses, and are due within one month. Accounts payable to clients exclude those payables placed in trust accounts with authorised institutions, Hong Kong Futures Exchange Clearing Corporation Limited and Stock Exchange Options Clearing House and other financial institutions, which amounted to approximately HK\$25,202 million as at 31 December 2014 (2013: HK\$18,601 million).

Discretionary bonus payable represents bonus to be paid to staff. An amount of HK\$103 million (2013: HK\$62 million) and HK\$41 million (2013: HK\$21 million) are due more than one year for the Group and Company respectively as at 31 December 2014.

27. DEPOSITS FROM CUSTOMERS

All the deposits from customers are time, call and notice deposits and maturing within 1 year. Deposits from related parties are set out in note 33(a)(viii).

28. FINANCIAL LIABILITIES AT FAIR VALUE THROUGH PROFIT OR LOSS

The Group	2014 HK\$	2013 HK\$
Trading securities – at fair value		
- Equity securities, listed in Hong Kong	<u>840,102,884</u>	<u>791,540,114</u>

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28. FINANCIAL LIABILITIES AT FAIR VALUE THROUGH PROFIT OR LOSS (continued)

The Company	2014 HK\$	2013 HK\$
Trading securities – at fair value		
- Equity securities, listed in Hong Kong	840,213,785	791,540,114

During the year, the Company has entered into securities borrowing and lending arrangements with a fellow subsidiary. The financial liabilities at fair value through profit or loss arose from the Company's short selling of borrowed equity securities (refer to note 24). Under securities borrowing and lending agreement, cash collateral was required and collected for securities borrowed and lent respectively.

No interest was charged on the collateral deposits received and placed. Refer to note 23 for details.

29. SHARE CAPITAL

	2014 HK\$	2013 HK\$
Authorised: (note (i))		
Nil (2013: 200,000) ordinary shares of HK\$10,000 each (note (ii))	-	2,000,000,000
Issued and fully paid:		
200,000 (2013: 200,00) ordinary shares of HK\$10,000 each	2,000,000,000	2,000,000,000

Notes:

- (i) Under the Hong Kong Companies Ordinance (Cap. 622) which commenced operation on 3 March 2014, the concept of authorised share capital no longer exists.
- (ii) In accordance with section 135 of the Hong Kong Companies Ordinance (Cap. 622), the Company's shares no longer have a par or nominal value with effect from 3 March 2014. There is no impact on the number of shares in issue or the relative entitlement of any of the members of the Company as a result of this transition.

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30. RETAINED EARNINGS

The Company

	Note	2014 HK\$	2013 HK\$
Balance at 1 January		954,323,670	767,013,120
Profit for the year	12	315,154,452	187,310,550
At 31 December		<u>1,269,478,122</u>	<u>954,323,670</u>

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31. CASH FLOW FROM OPERATING ACTIVITIES

Reconciliation of profit before taxation to net generated from operating activities:

	2014 HK\$	2013 HK\$
Profit before taxation	1,162,174,038	874,935,462
Interest income	(797,954,920)	(624,585,326)
Interest expense	221,628,242	167,641,090
Dividend income	(57,746,273)	(26,990,038)
Depreciation	2,226,286	3,379,530
Impairment of fees and commission receivable	16,696,327	500,000
Impairment of intangible assets	-	290,730
Write-off and disposal of plant and equipment	79,432	997
Exchange gain arising from revaluation of intangible assets denominated in other currencies	-	(49)
	<u>547,103,132</u>	<u>395,172,396</u>
(Increase)/decrease in statutory deposits and other assets	(90,435,470)	2,405,333
Increase in loans and receivables	(7,854,925,887)	(6,154,732,942)
Increase in derivative financial instruments - assets	(300,944,338)	(54,584,676)
Increase in financial assets at fair value through profit or loss	(1,972,108,553)	(776,380,012)
Decrease in cash and balances with banks with original maturity over three months	11,165,363	8,464,656
(Decrease)/increase in bank loans and other borrowings – unsecured	(1,500,095,570)	1,019,001,589
Movement in balances with the immediate holding company	4,001,067,994	3,156,931,289
Movement in balances with fellow subsidiaries	1,011,019,507	183,314,083
Movement in balances an associate company of BOCI Group	1,686,991	12,270,000
Increase in derivative financial instruments - liabilities	693,248,868	64,987,570
Increase in accounts and other payables	4,814,879,381	399,468,626
Increase in deposits from customers	1,719,629,258	3,428,791,422
Increase in financial liabilities at fair value through profit or loss	48,562,770	638,375,937
Dividend received	57,746,273	26,990,038
Interest received	790,725,340	624,163,189
Interest paid	(226,752,448)	(161,867,347)
Hong Kong and overseas tax paid	(83,055,658)	(27,881,814)
Net cash generated from operating activities	<u><u>1,668,516,953</u></u>	<u><u>2,784,889,337</u></u>



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32. COMMITMENTS

Commitments under operating leases

At 31 December, the Group had future aggregate minimum lease payments under non-cancellable operating leases as follows:

	2014 HK\$	2013 HK\$
Land and buildings:		
Less than one year	44,172,059	43,356,184
Between one and five years	15,914,183	56,098,734
	<u>60,086,242</u>	<u>99,454,918</u>

In the prior year, the Group had a non-cancellable equity underwriting commitment of HK\$214,929,183 which expired within a month after the end of the reporting period.

33. RELATED PARTY TRANSACTIONS

Other than related party transactions disclosed elsewhere in the consolidated financial statements, the major transactions with related parties, which the Group entered into during the year are summarised as follows:

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

31 December 2014

33. RELATED PARTY TRANSACTIONS (continued)

(a) **Summary of transactions entered into during the ordinary course of business with BOC International Holdings Limited and its subsidiaries, Bank of China Limited and its subsidiaries, and associates of BOC International Holdings Limited**

<u>2014</u>	Note	BOC International Holdings Limited and its subsidiaries HK\$'000	Bank of China Limited and its subsidiaries HK\$'000	Associates of BOC International Holdings Limited HK\$'000
<u>Consolidated income statement</u>				
Interest income from bank deposits	i	-	152,135	-
Interest income from Certificate of Deposit	xiv	-	7,055	-
Brokerage commission	ii	82,529	511,082	-
Underwriting and placement commission	iii	-	104,343	(1,687)
Management fee income	iv	44,774	-	-
Other income – interest income	i	12,218	-	-
Net realised/unrealised gain on trading securities and derivatives	x	(2,312)	(14,311)	-
Interest expense on loans and other borrowings	vii	(140,495)	(20,423)	-
Interest expense on customer deposits	viii	(1,020)	(834)	-
Commission expenses arising from brokerage activities	ii	(9,097)	(184,611)	(3,232)
Management fee expense	v	(553,773)	-	-
Operating lease rental in respect of leased premises	ix	-	(53,249)	-
Bank charges	xii	(72)	(6,101)	-
Staff medical, recruitment, training & welfare expenses	xi	-	(9,592)	-
		=====	=====	=====

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

31 December 2014

33. RELATED PARTY TRANSACTIONS (continued)

(a) Summary of transactions entered into during the ordinary course of business with BOC International Holdings Limited and its subsidiaries, Bank of China Limited and its subsidiaries, and associates of BOC International Holdings Limited (continued)

<u>2013</u>	Note	BOC International Holdings Limited and its subsidiaries HK\$'000	Bank of China Limited and its subsidiaries HK\$'000	Associates of BOC International Holdings Limited HK\$'000
<u>Consolidated income statement</u>				
Interest income from bank deposits	i	-	86,204	-
Interest income from Certificate of Deposit	xiv	-	40	-
Brokerage commission	ii	50,811	493,159	-
Underwriting and placement commission	iii	-	6,884	(12,270)
Management fee income	iv	111,657	-	-
Other income – interest income	i	11,261	-	-
Net realised/unrealised gain on trading securities and derivatives	x	(7,769)	20,541	-
Interest expense on loans and other borrowings	vii	(102,707)	(1,923)	-
Interest expense on customer deposits	viii	(1,017)	(792)	-
Commission expenses arising from brokerage activities	ii	(6,886)	(171,866)	(2,002)
Management fee expense	v	(496,712)	-	-
Operating lease rental in respect of leased premises	ix	-	(49,452)	-
Bank charges	xii	-	(6,098)	-
Staff medical, recruitment, training & welfare expenses	xi	-	(11,328)	-

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

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33. RELATED PARTY TRANSACTIONS (Continued)

(a) **Summary of transactions entered into during the ordinary course of business with BOC International Holdings Limited and its subsidiaries, Bank of China Limited and its subsidiaries, and associates of BOC International Holdings Limited (continued)**

<u>2014</u>	Note	BOC International Holdings Limited and its subsidiaries HK\$'000	Bank of China Limited and its subsidiaries HK\$'000	Associates of BOC International Holdings Limited HK\$'000
<u>Consolidated statement of financial position</u>				
Bank balances and cash	i	-	7,621,286	-
Accounts receivable arising from dealing in securities	ii	2,096,356	3,528,830	339,081
Fee and commission receivables and others	iii	-	7,446	-
Derivative and other financial instruments (assets)	vi	1,658	10,552	-
Held-to-maturity financial assets	xiv	-	2,318,952	-
		=====	=====	=====
Deposits from customers	viii	149,041	2,030	-
Accounts payable arising from dealing in securities	ii	2,409,581	5,892,816	-
Amount due to an associate company of BOCI Group	iii	-	-	17,902
Derivative and other financial instruments (liabilities)	vi	141,350	82,910	-
		=====	=====	=====

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

31 December 2014

33. RELATED PARTY TRANSACTIONS (Continued)

(a) Summary of transactions entered into during the ordinary course of business with BOC International Holdings Limited and its subsidiaries, Bank of China Limited and its subsidiaries, and associates of BOC International Holdings Limited (continued)

<u>2013</u>	Note	BOC International Holdings Limited and its subsidiaries HK\$'000	Bank of China Limited and its subsidiaries HK\$'000	Associates of BOC International Holdings Limited HK\$'000
<u>Consolidated statement of financial position</u>				
Bank balances and cash	i	-	6,597,619	-
Accounts receivable arising from dealing in securities	ii	290,870	2,837,139	114,967
Derivative financial instruments (assets)	vi	453	784	-
Held-to-maturity financial assets	xiv	-	240,040	-
		<u>          </u>	<u>          </u>	<u>          </u>
Deposits from customers	viii	180,838	2,020	-
Bank loans and other borrowings	vii	-	1,500,096	-
Accounts payable arising from dealing in securities	ii	819,318	2,949,184	-
Amount due to an associate company of BOCI Group	iii	-	-	16,215
Derivative financial instruments (liabilities)	vi	197	713	-
		<u>          </u>	<u>          </u>	<u>          </u>

(i) Interest income from bank deposits and bank balances and interest income from the immediate holding company and fellow subsidiaries of BOCI Group

In the ordinary course of business, the Group placed its cash and short-term funds with Bank of China Limited and its related entities. These deposits were conducted at prices and terms that were no more favourable than those contracted with other third party customers.

The Group also received interest income from amount lent to BOCI Group companies for cash management purpose as disclosed in note 25.

31 December 2014

33. RELATED PARTY TRANSACTIONS (continued)

(a) **Summary of transactions entered into during the ordinary course of business with BOC International Holdings Limited and its subsidiaries, Bank of China Limited and its subsidiaries, and associates of BOC International Holdings Limited (continued)**

(ii) Commission income and expense arising from brokerage activities

During the year, the Group earned brokerage commission from securities dealing of approximately HK\$82,529,000 and HK\$511,082,000 (2013: approximately HK\$50,811,000 and HK\$493,159,000) from fellow subsidiaries controlled by BOCI Group and Bank of China Limited and its related entities as a result of securities transactions executed in Hong Kong. In return, the Group paid approximately HK\$9,097,000 and HK\$184,611,000 (2013: approximately HK\$6,886,000 and HK\$171,866,000) as commission expenses.

As at 31 December 2014, the Group had a net payable of HK\$313,225,000 from fellow subsidiaries in BOC International Holdings Limited and net payable of HK\$2,363,986,000 from BOC Hong Kong (Holdings) Limited (2013: net payable of HK\$528,448,000 from fellow subsidiaries in BOC International Holdings Limited and net payable of HK\$112,045,000 from BOC Hong Kong (Holdings) Limited) as a result of the above transactions executed.

(iii) Underwriting and placement commission

In the ordinary course of business, the Group provided underwriting and placement services to customers and received underwriting and placement fee income. During the year, the Group earned HK\$104,343,000 from Bank of China Limited and its subsidiaries (2013: HK\$6,884,000). These commissions earned were executed at the relevant market rates at the time of the transactions. As at 31 December 2014, there was outstanding fee receivable from BOC Hong Kong (Holdings) Limited and its subsidiaries, amounting to HK\$7,446,000 (2013: Nil).

An underwriting and placement activity was also jointly conducted by the Group and one of its associates. As at 31 December 2014, the Group has outstanding fee payable to the associate, amounted to HK\$17,902,000 (2013: receivable of HK\$16,215,000) for its services provided. Fee expense of HK\$1,687,000 (2013: fee income of HK\$12,270,000) was shared to the associate during the year.

(iv) Management fee income

The Group has an agreement with BOCI Financial Products Limited, a fellow subsidiary in BOC International Holdings Limited, under which the Company provides management and administrative services in return for a fee which is agreed and reviewed on an annual basis. This agreement can be terminated by either party giving not less than one month's written notice.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

31 December 2014

33. RELATED PARTY TRANSACTIONS (continued)

(a) **Summary of transactions entered into during the ordinary course of business with BOC International Holdings Limited and its subsidiaries, Bank of China Limited and its subsidiaries, and associates of BOC International Holdings Limited (continued)**

(v) Management fee expense

The Group has an agreement with its immediate holding company (BOC International Holdings Limited) and its fellow subsidiaries (BOCI Leveraged & Structured Finance Limited and BOC International (Singapore) Pte. Ltd.) under which the immediate holding company and its fellow subsidiaries provide administration and support services to the Company in return for a fee which is agreed and reviewed on an annual basis. This agreement can be terminated by either party giving not less than one month's written notice.

(vi) Derivative and other financial instruments assets/liabilities

In the ordinary course of business, the Group entered into equity contracts, exchange rate contracts and interest rate contracts with fellow subsidiaries of BOCI Group and other subsidiaries of Bank of China Limited. These transactions were executed at the relevant market rates at the time of the transactions.

(vii) Bank loans and related interest expenses

In the ordinary course of business, the Group obtained loans from BOC International Holdings Limited and other subsidiaries of Bank of China Limited to finance its margin financing activities and daily operations. The above borrowings were entered at the relevant market rates at the time of the transactions. During the year, the Group paid an interest expense of HK\$140,495,000 and HK\$20,423,000 (2013: HK\$102,707,000 and HK\$1,923,000) for the bank loans obtained from BOC International Holdings Limited and other subsidiaries of Bank of China Limited respectively.

(viii) Deposits from customers and interest expense on customer deposits

In the ordinary course of business, the Group accepted deposits from fellow subsidiaries in BOC International Holdings Limited and other subsidiaries of Bank of China Limited. As at 31 December 2014, the outstanding customer deposits amounted to HK\$149,041,000 and HK\$2,030,000 (2013: HK\$180,838,000 and HK\$2,020,000) and interest expenses of HK\$1,020,000 and HK\$834,000 (2013: HK\$1,017,000 and HK\$792,000) were paid during the year.

(ix) Operating lease rental in respect of leased premises

In the ordinary course of business, the Group entered into an office lease agreement with a subsidiary of Bank of China (Hong Kong) Limited. The leases were executed at the relevant market rates at the time of the transactions. Significant portion of the operating lease commitment in relating to land and building as disclosed in note 32 are with that fellow subsidiary.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

31 December 2014

33. RELATED PARTY TRANSACTIONS (continued)

(a) **Summary of transactions entered into during the ordinary course of business with BOC International Holdings Limited and its subsidiaries, Bank of China Limited and its subsidiaries, and associates of BOC International Holdings Limited (continued)**

(x) Net realised/ unrealised gain on trading securities

During the year, the Group has realised/ unrealised gain on trading securities with fellow subsidiaries in BOC International Holdings Limited in the ordinary course of business.

(xi) Staff medical, recruitment, training & welfare expenses

The Group paid fees to fellow subsidiaries of Bank of China (Hong Kong) Limited for the insurance and training services provided to the Group.

(xii) Bank charges

In the ordinary course of business, the Group has incurred bank charges to Bank of China (Hong Kong) Limited and its related entities as a result of its daily operations.

(xiii) Key management compensation

Key management are those persons having authority and responsibility for planning, directing and controlling the activities of the Group, directly or indirectly, considering directors are key management which compensation was disclosed in note 8 to the consolidated financial statements.

(xiv) Held-to-maturity financial assets

The Group purchased Certificate of Deposits issued by Bank of China Limited. These securities were purchased at prices and terms that were no more favourable than those contracted with other third party customers. At 31 December 2014, HK\$2,319 million (2013: HK\$240 million) of Certificate of Deposits were purchased from Bank of China Limited, and interest income of HK\$7,054,967 (2013: HK\$39,978) interest income was earned.

(b) **Transaction with BOC Poverty Relief and Education Charity Fund Limited**

BOCI Group has established a charitable fund, named BOC Poverty Relief and Education Charity Fund Limited (the "Charity Fund"), in 2008 and registered with Inland Revenue Department of Hong Kong SAR Government.

During the year, the Group accepted deposits and paid interest expenses of HK\$16,740 (2013: HK\$3,716) to the Charity Fund. As at 31 December 2014, there is outstanding customer deposits amounting to HK\$2,028,085 (2013: HK\$2,038,331) placed by the Charity Fund.



NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

31 December 2014

34. CRITICAL ACCOUNTING ESTIMATES, AND JUDGEMENTS IN APPLYING ACCOUNTING POLICIES

The Group's consolidated financial statements and its financial result are influenced by accounting policies, assumptions, estimates, and management judgement which necessarily have to be made in the course of preparation of the consolidated financial statements.

The Group makes estimates and assumptions that affect the reported amounts of assets and liabilities within the next financial year. Estimates and judgements are continually evaluated and are based on historical experience and other factors, including expectations of future events.

Accounting policies and management's judgements for certain items are especially critical for the Group's results and financial situation due to their materiality in amount.

(a) **Impairment allowances on loans and advances**

The Group reviews its loan portfolios to assess impairment at least on an annual basis. In determining whether an impairment loss should be recorded in the consolidated income statement, the Group makes judgements as to whether there is any observable data indicating that there is a measurable decrease in the estimated future cash flows from a portfolio of loans before the decrease can be identified with an individual loan in that portfolio. This evidence may include observable data indicating that there has been an adverse change in the payment status of borrowers in a group, or national or local economic conditions that correlate with defaults on assets in the group.

Management uses estimates based on historical loss experience for assets with credit risk characteristics and objective evidence of impairment similar to those in the portfolio when scheduling its future cash flows. The methodology and assumptions used for estimating both the amount and timing of future cash flows are reviewed regularly to reduce any differences between loss estimates and actual loss experience.

Based on the assessment made by management, there is overdue but not impaired loan on customers during 2014 and 2013 and correspondingly no impairment allowances were provided for the years ended 31 December 2014 and 2013. For accounts and other receivables, there is overdue but not impaired receivables during 2013 and 2014 and impaired receivables during 2014 and accordingly impairment allowance was provided for the year ended 31 December 2014 (31 December 2013: nil).

More details on the credit risk of the loans and advances are included in note 3.2 and 22.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

31 December 2014

34. CRITICAL ACCOUNTING ESTIMATES, AND JUDGEMENTS IN APPLYING ACCOUNTING POLICIES (continued)

(b) **Fair value of derivatives and other financial instruments**

The fair value of financial instruments that are not traded in active markets (for example, over-the-counter derivatives) is determined by using valuation techniques. Where valuation techniques (for example, models) are used to determine fair values, they are validated and periodically reviewed by qualified personnel independent of the area that created them. All models are certified before they are used, and models are calibrated to ensure that outputs reflect actual data and comparative market prices. To the extent practical, models use only observable data, however areas such as credit risk (both own and counterparty), volatilities and correlations require management to make estimates. Changes in assumptions about these factors could affect reported fair value of financial instruments.

(c) **Held-to-maturity financial assets**

The Group follows the guidance of HKAS 39 on classifying non-derivative financial assets with fixed or determinable payments and fixed maturity date as held-to-maturity financial assets. This classification requires significant judgement. In making this judgement, the Group evaluates its intention and ability to hold such investments to maturity.

(d) **Income taxes**

Determining income tax provisions involves significant judgement. There are many transactions and calculation for which the ultimate tax determination is uncertain. The Group evaluates tax implications of transactions and tax provisions are set up accordingly. Deferred tax assets are recognised for tax losses not yet used and temporary deductible difference arising from donation provisions. As those deferred tax assets can only be recognised to the extent that it is probable that future taxable profit will be available against which the unused tax credits can be utilised, management's judgement is required to assess the probability of future taxable profits. Where the final tax outcome of these matters is different from the amounts that were initially estimated, such differences will impact the current income tax and deferred income tax in the period during which such a determination is made.

35. IMMEDIATE HOLDING COMPANY AND ULTIMATE HOLDING COMPANY

The immediate holding company is BOC International Holdings Limited. The Company is subject to the control of the State Council of the People's Republic of China Government through China Investment Corporation and its wholly-owned subsidiary Central Huijin Investment Ltd.

36. APPROVAL OF THE FINANCIAL STATEMENTS

The financial statements were approved and authorised for issue by the board of directors on 28 April 2015.

